



# Kansas Micro-Internship Program



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# Agenda

- Program Overview
- Parker Dewey Overview
  - Using the platform as a student
  - Using the platform as a company
- Next Steps

\*PLEASE ASK QUESTIONS
THROUGHOUT THE WEBINAR.



# KANSAS MICRO-INTERNSHIP PROGRAM OVERVIEW

- Program provides all <u>students enrolled in</u>
   <u>Kansas public colleges/universities</u>
   opportunities to work on short-term, paid, and professional projects (Micro-Internships) with <u>Kansas-based organizations</u>
- o Kansas-based organizations that select an eligible student can receive a 50% matching micro-grant up to \$250 per project (for a maximum of two projects)
- o Participation is voluntary and no-cost to your institution
- o Funding for the program is provided by the <u>DeBruce Foundation</u>



## WHAT IS PARKER DEWEY?

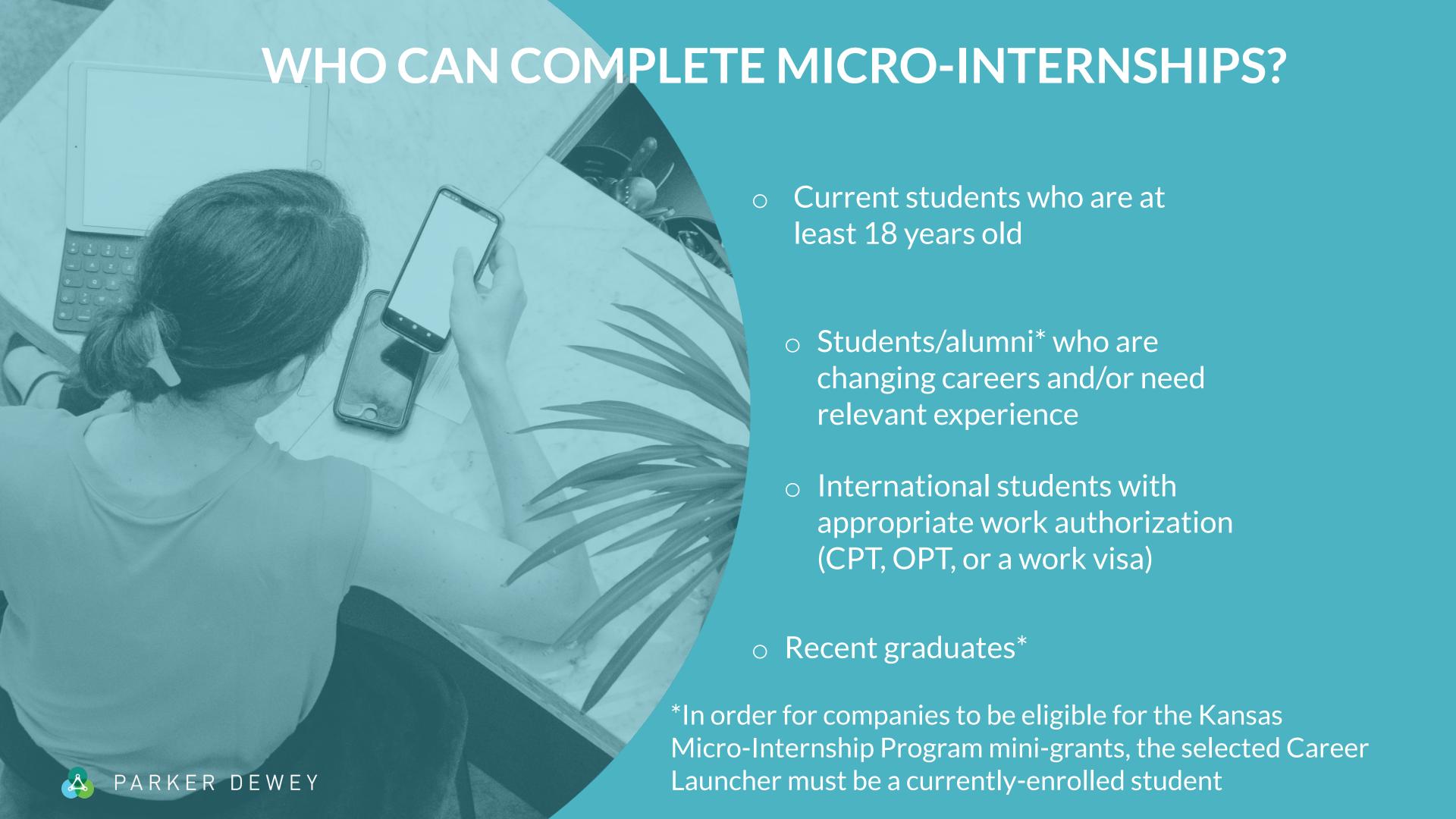
- Mission-driven organization committed to helping bridge the gap between college and career
- Pioneered the Micro-Internship 5 years ago
- Located in Chicago, IL
- Connected thousands of students to Micro-Internship opportunities with companies large and small
- >80% of "Career Launchers" selected come from underrepresented backgrounds



# WHAT IS A MICRO-INTERNSHIP?

- SHORT-TERM
  Projects range from 10-40 hours in duration.
- PAID
  Each project has a fixed rate of pay and expected amount of time to complete.
- PROFESSIONAL
  Similar to those given to interns or new hires.
- All industries, all departments (sales, marketing, HR, finance, etc.), and can take place year-round.





# Sample Micro-Internships

### Sales:

- Lead Generation
- Prospect Research
- CRM Cleansing

### **Human Resources:**

- Job Description Review
- Candidate Sourcing
- Evaluating Competitive Best Practices

### IT:

- Website Updates
- User ExperienceTesting
- Updating UserManual

### **Nonprofit Operations:**

- Data Cleansing
- Vendor Research
- CommunityRelations

### Marketing:

- Content Creation
- Social Media ContentCalendar
- Market Research

### Finance:

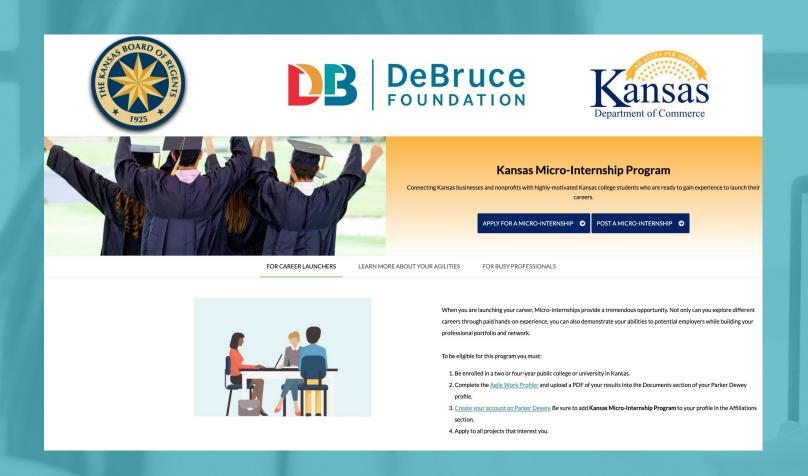
- Financial Analysis
- Financial Modeling
- Industry Analysis





### **GETTING STARTED FOR STUDENTS:**

1 Go to: <a href="https://info.parkerdewey.com/kansasmicrointerns">https://info.parkerdewey.com/kansasmicrointerns</a>



2 Complete the <u>Agile Work Profiler</u>

# Agile Work Profiler 2.1 - Expanding Career Pathways



### **Introduction & Instructions**

Are you curious about what career path to follow, how to describe your experience on a resumé or LinkedIn, and how to speak confidently about your strengths and skills in an interview? The Agile Work Profiler is here to help!

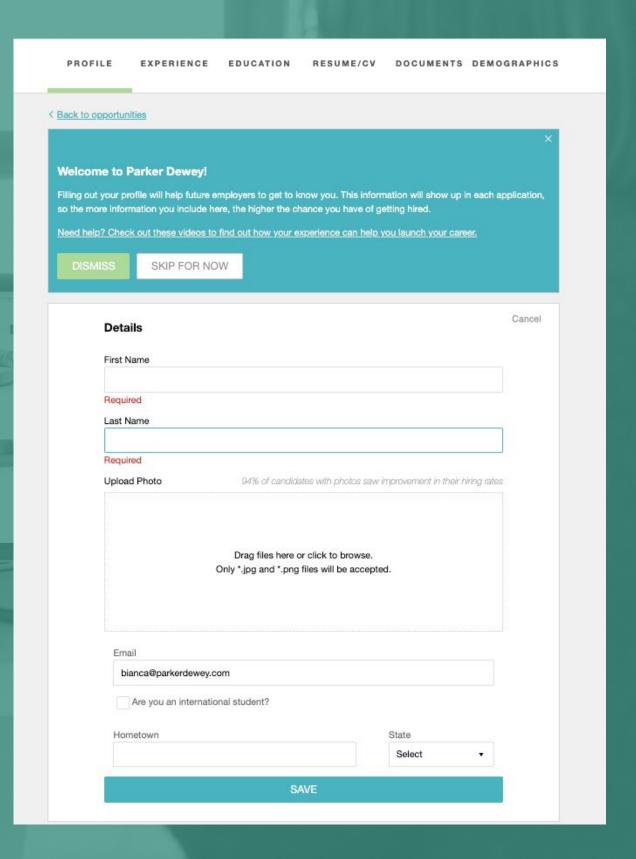
The Agile Work Profiler will identify your work strengths and passions through what we call Agilities. Agilities are groups of work activities that describe your strengths and interests as they relate to your career.



# 3 Create a Profile on Parker Dewey

## Sign Up to Work on Micro-Internships Gain Experience. Explore Careers. Make Connections. Get Paid. First Name Last Name Email Password One lowercase character One uppercase character One special character One number 8 Characters Minimum CREATE MY ACCOUNT Already have an account? Sign in.

Takes < 5
minutes to
complete

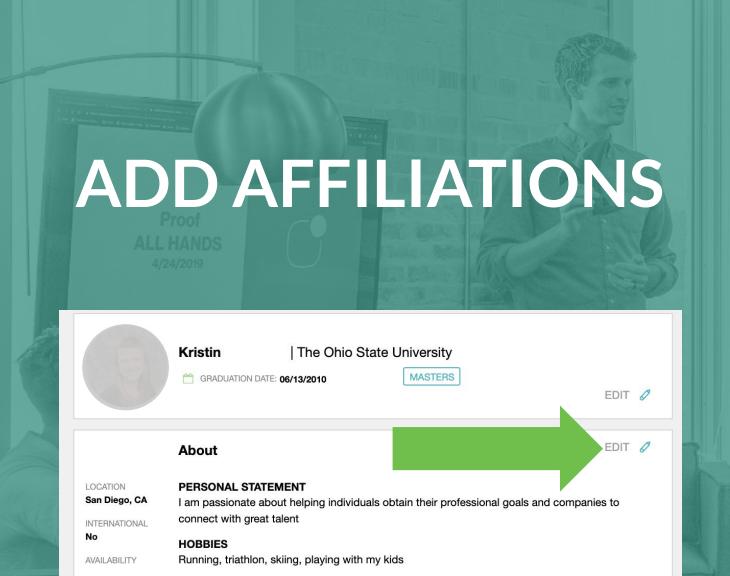


## ADD EXPERIENCE, EDUCATION, AND RESUME

| Organization Name              |  | PROFILE EXPERIENCE EDUCATION RESUME/CV DOCUMENTS DEMOGRAPHICS |  |
|--------------------------------|--|---|--|
| Role                           |  | < Back to opportunities                                       |  |
| City                           | State Select ▼                                   | Education University  | PROFILE EXPERIENCE EDUCATION RESUME/CV DOCUMENTS DEMOGRA                                   |
| First day  MM/DD/YYYY          | Last day  MM/DD/YYYY                             | Start Date Graduation Date (or expected)                      | < Back to opportunities  |
| Brief description of your role | I am working on this now  140 characters or less | MM/DD/YYYY 🛗 MM/DD/YYYY 🛗 Majors                              | Resume/CV  |
|                                | <i>k</i>   | + ADD   | Upload your Resume 78% of candidates with resumes saw improvements in their hining rates ( |
| < <u>Cancel</u>                | AVE  | Degree Received Or Pursuing GPA (Optional)  Select ▼          | Drag files here or click to browse   |
|                                | Education V                                      | SAVE  < Cancel  | Accepted file types: PDFs  |
|                                |  | Resume/CV >   |  |

\*Students can upload a PDF of their Agilities Profile Results into the Documents section of their Parker Dewey profile.



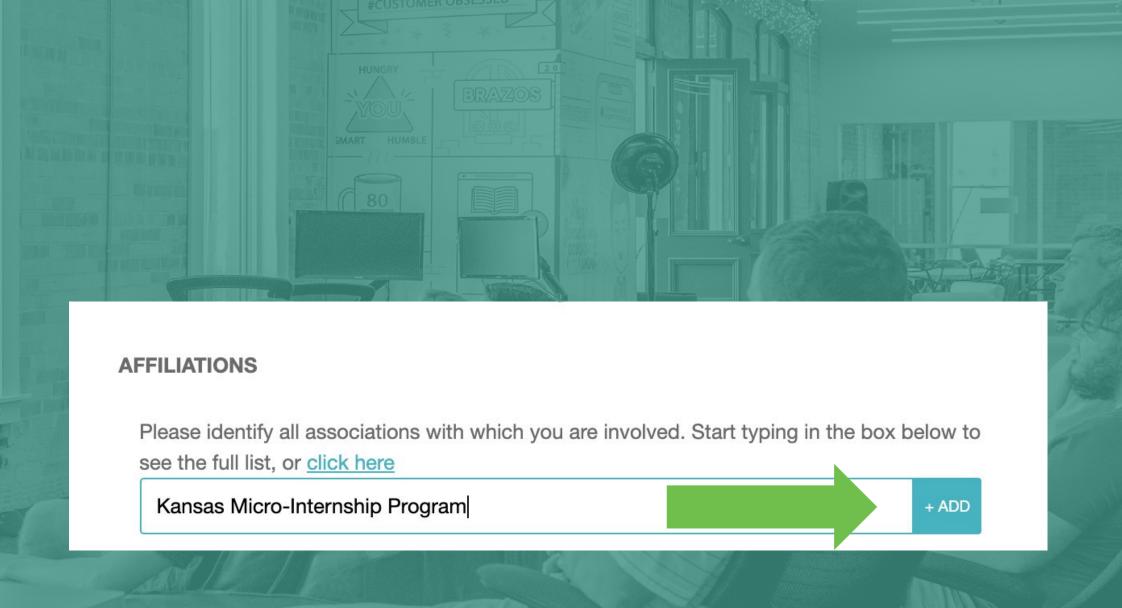


College Success Foundation, Honors Student, Student-Athlete

ON THE WEB

**AFFILIATIONS** 

Excel | PowerPoint

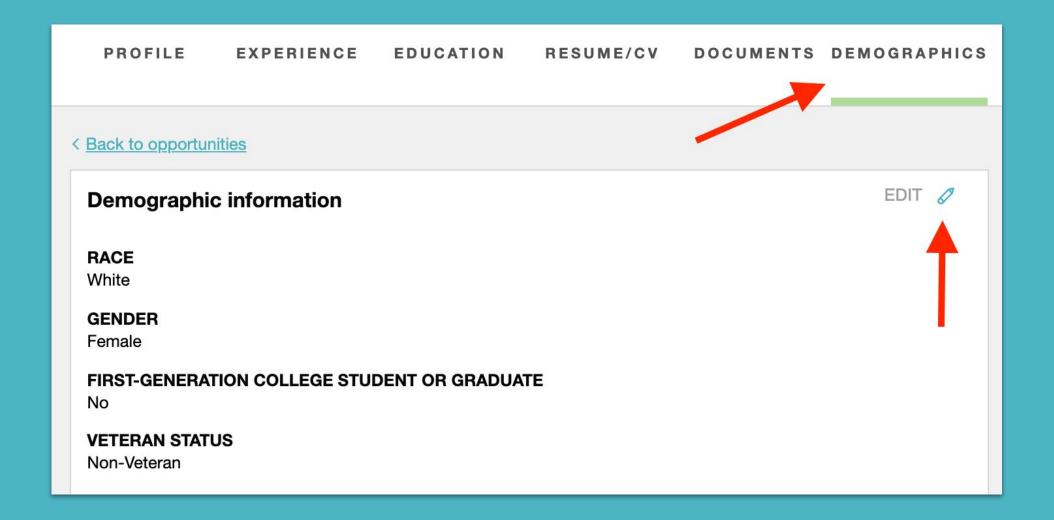


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- Affiliations = Nonprofit organizations supporting students from under-represented backgrounds
- Students should add Kansas Micro-Internship Program
- <u>Click here</u> to see a list of Parker Dewey's nonprofit partners

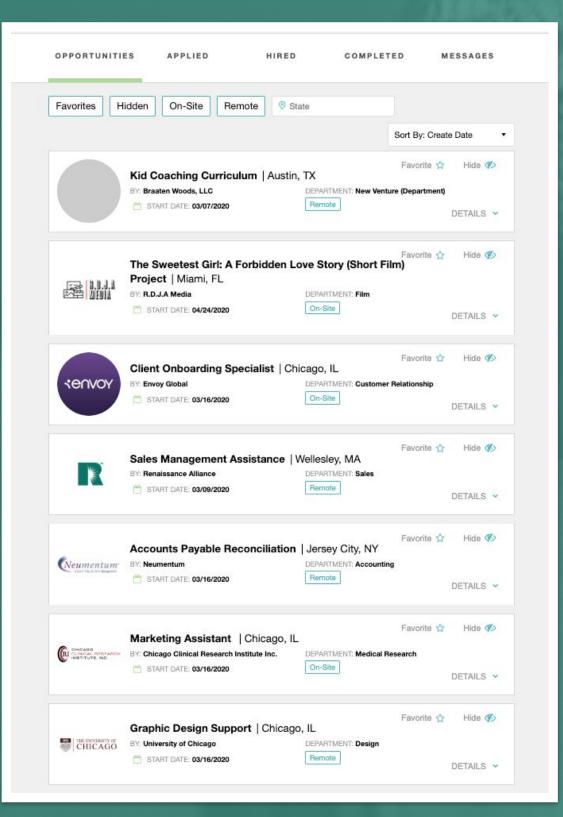


Add
Demographic
Information
(Optional)

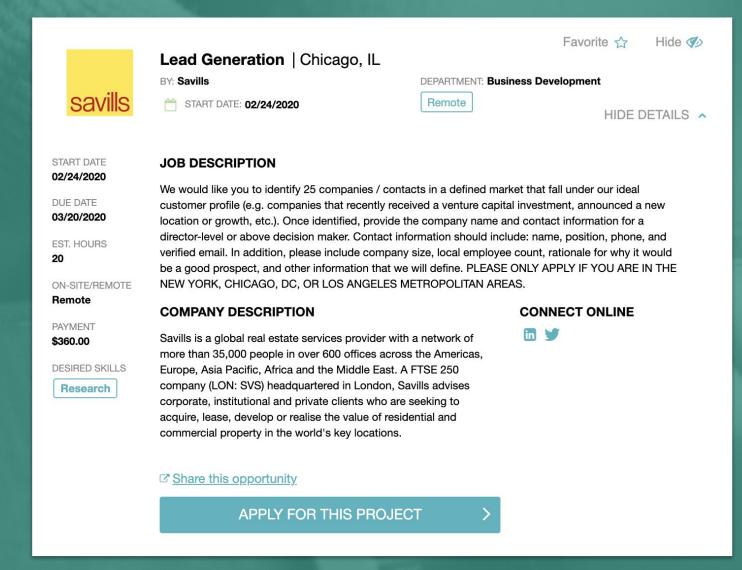


### WHY?

- Parker Dewey's mission is to help bridge the gap between college to career in a more equitable way
- Many companies use Parker Dewey's Micro-Internships to connect to a more diverse talent pool
- Including this information is optional
- Responses will be kept confidential and are not visible to companies using the Parker Dewey
  platform



# 4) Apply for Projects of Interest



- PROJECTS CYCLE QUICKLY
- Projects can be filled by multiple students who work and are paid individually



### following questions

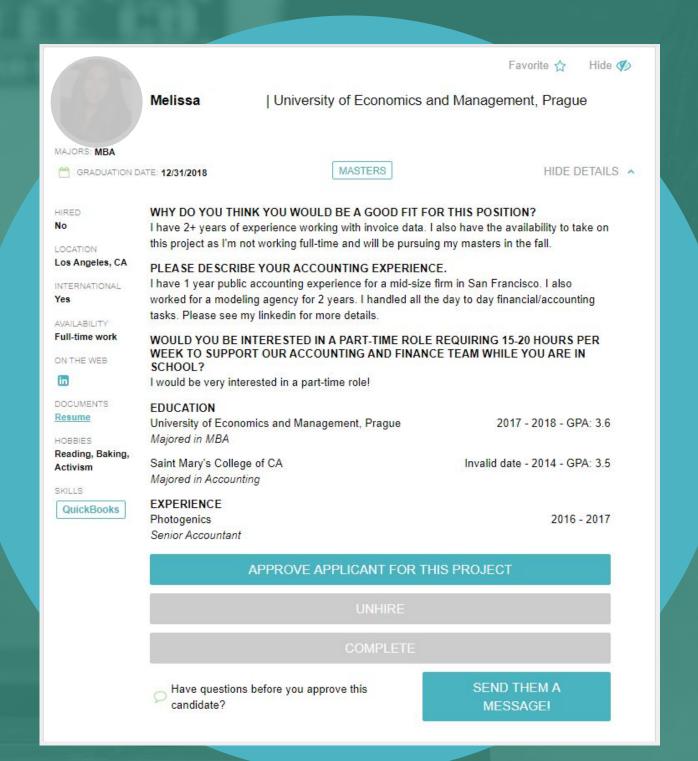
| can review. | e any examples of your design work that we<br>If so, please provide a link or let us know if<br>ed them into your Parker Dewey profile. |
|-------------|---|
| can review. | If so, please provide a link or let us know if  |

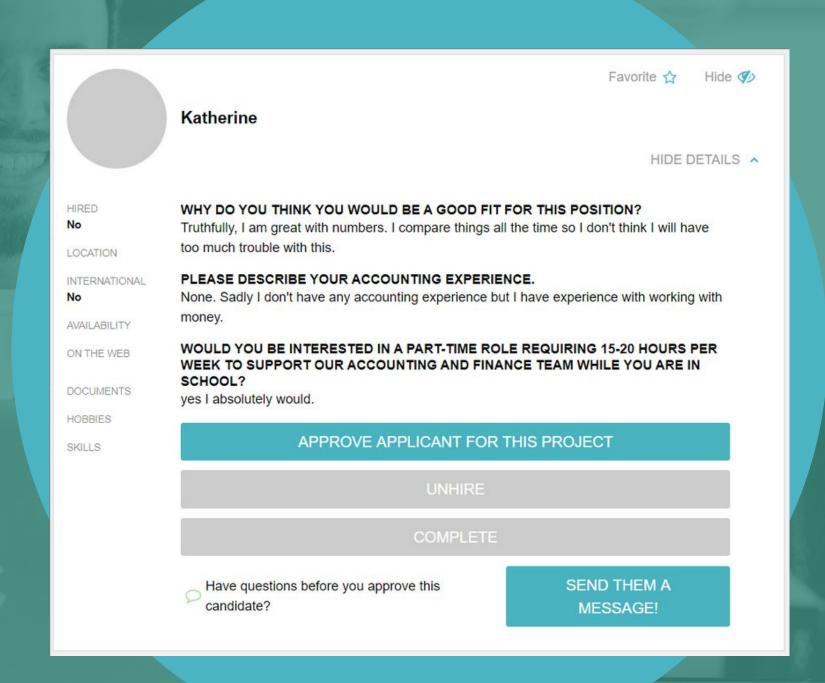
#### **ABOUT THIS ROLE**

We will provide a number of presentations and one-page "snapshots" associated with a variety of the banking services that we offer to our Venture Capital and Private Equity clients. Using that information, develop a single document (about 20 pages) that we can use to highlight all of these services as an introduction or leave-behind (versus a presentation) with one page for each of the services. This document should highlight each of these services in a consistent way tied to messaging and style. and convey the level of professionalism associated with SVB. To accomplish this, we expect you will (i) review all of the content we provide and our website: (ii) craft an example of the template that you will effectively convey the offering from which SVB can provide feedback; and (iii) populate the document with information on each of the services. In addition. it is expected that you will conduct a detailed review of the finished product to ensure there are no errors or inconsistencies.



# STUDENTS' ANSWERS MATTER: IT'S HOW COMPANIES SELECT MICRO-INTERNS







## ONCE SELECTED:

### **HOW WILL STUDENTS KNOW WHAT** TO DO?

Students will be connected with the company via email.

We also suggest that students:

- Reach out to faculty and staff
- Connect with alumni
- Use resources on the Parker Dewey website

WHAT IF **STUDENTS NEED HELP?** 

The Parker Dewey team is ready to assist the student or the company as needed.

WE'LL SEND **STUDENTS KICKOFF MATERIALS:** 

This includes:

- Contact info for the client
- Accounting forms so students can get paid
- Terms of use

### WHEN DO **STUDENTS GET PAID?**

When the project is completed, students will be paid by Parker Dewey.



# AFTER THE PROJECT

## OUTLINE ACCOMPLISHMENTS

- Work product (e.g., created a market map of..., designed content for..., prepared an analysis on...)
- o Outcomes (e.g., new articles on... leads resulting in..., social visits increased...)
- o Indirect competencies (e.g., creativity, attention to detail, motivation, grit, etc.)

# UPDATE RESUME AND LINKEDIN

- o Independent Consultant of ParkerDewey
- Describe the project without sharing confidential info
- Only mention company's name if given permission

# CONSIDER WHAT WAS LEARNED

- What did you like about the project?Industry? Company?
- o What did you dislike?

# STAY IN TOUCH WITH THE COMPANY

- Continue to build the relationships
- Apply to more projects to gain additional experience



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# WHAT ABOUT INTERNATIONAL STUDENTS?

- Yes they can complete Micro-Internships with appropriate work authorization (CPT, OPT, work visa)
- If selected for a project, an international student:
  - Receives information stating that they <u>must have</u> <u>appropriate work authorization</u> in order to complete the project
  - It's up to the university to verify their eligibility
- Custom information for international students can be added to university partners' landing pages upon request
- We can provide an **offer letter if needed** at the student's request



Date:

To: [UNIVERSITY]

Parker Dewey LLC would like to offer [STUDENT NAME] the opportunity to serve as an Independent Contractor to support one of its clients. Following is key information related to the student's responsibilities as an Independent Contractor on this assignment.

Company Name: Parker Dewey LLC

Physical location: The student is expected to complete this assignment remotely

Remuneration: \$[450] upon completion of the assignment

As an Independent Contractor, the student has evaluated the requirements of the assignment and determined that the remuneration is appropriate.

Total estimated number of hours to complete the role: [20]

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# How Does It Work for Companies?

# No Administrative Paperwork

Parker Dewey is structured as a consulting firm, so all Career Launchers are 1099s through us.

## Very Low Risk

Career Launchers sign strict NDAs and the employer owns all the work product. And if the employer is unhappy with the deliverable, Parker Dewey will give them a full refund.

# No Conversion Fees

If the employer wants to hire the Career Launcher as an intern, contractor, or full-time employee, go ahead. It's free!

Our mission is to bridge the college-to-career-gap by connecting great talent to great employers.



## HOW DOES THE PAYMENT PROCESS WORK?

- COMPANY SELECTS CANDIDATE

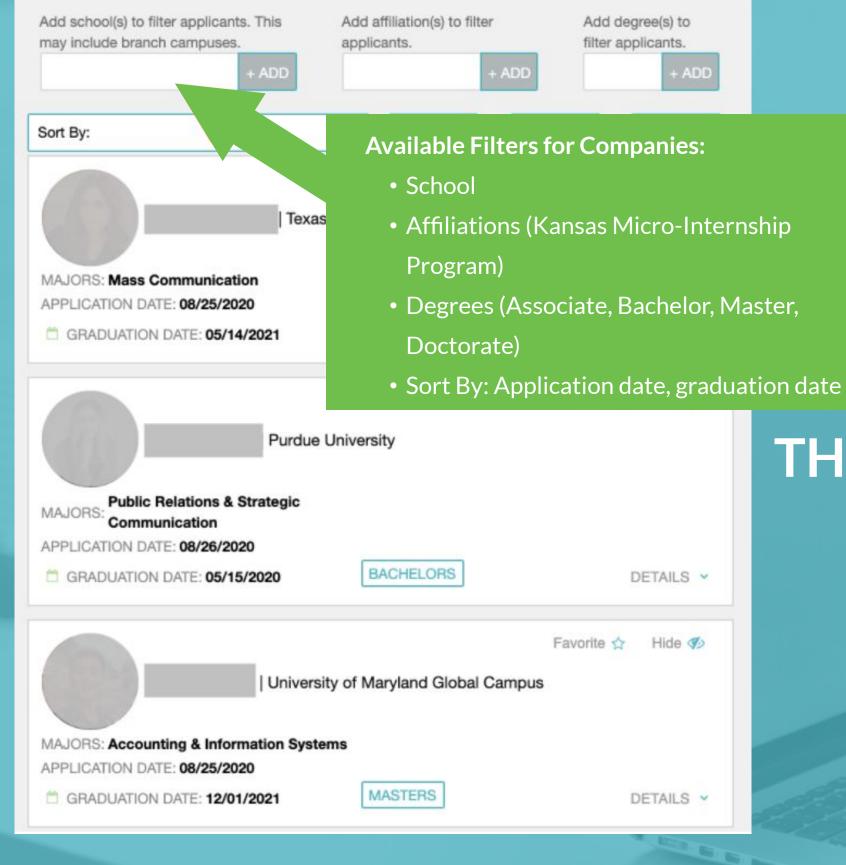
  There is no obligation to move forward until the company officially selects a candidate.
- 2 COMPANY PAYS INVOICE

  After the Career Launcher has submitted all documentation (NDAs, etc.), Parker Dewey sends an invoice
- PAYMENT HELD IN ESCROW

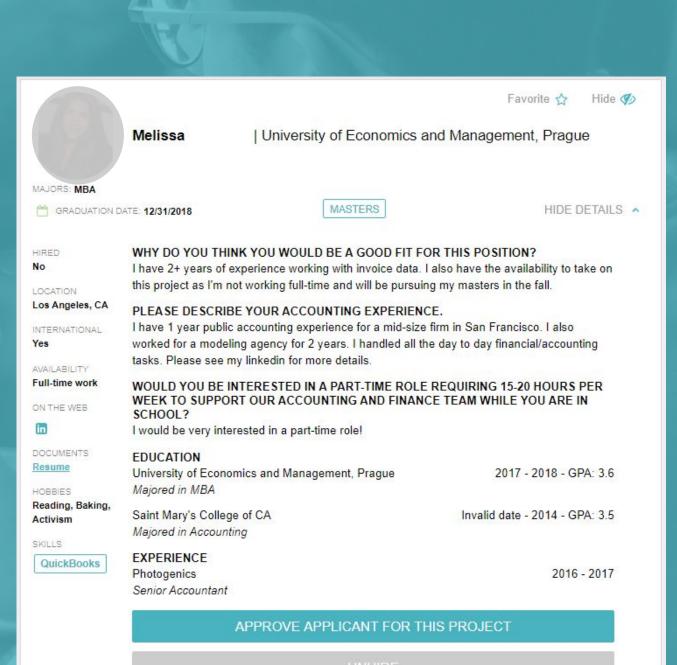
  The money is held in escrow until the employer has verified that the project is completed.
- WHEN THE PROJECT IS COMPLETE

  Parker Dewey issues payment to the student. (Note: 90% of company's payment goes to the student. What the student sees on the posting is what he/she will receive if selected for and completes the project.)
- SUBMIT FORM TO RECEIVE MICRO-GRANT

  If eligible, Kansas employers should submit the micro-grant payment request form at this link if the project was completed by an eligible Kansas student.



# THE COMPANY'S VIEW



Have questions before you approve this

candidate?



SEND THEM A

MESSAGEL

### FEEDBACK FROM THE COMPANY

### YOU COMPLETED THIS PROJECT, SEE YOUR FEEDBACK BELOW

### **Overall Satisfaction**

Executed like an industry veteran

### **Timeliness**

Executed like an industry veteran

### Communication

Executed like an industry veteran

### **Quality / Accuracy**

Executed like an industry veteran

### Presentation

Executed like an industry veteran

### Skill Level

Executed like an industry veteran

### **Public Comments**

did a fantastic job. She was very responsive, open to feedback, and did a great job delivering a high-quality final product. I thoroughly recommend her for future projects and wish her well!



# FEEDBACK FROM STUDENTS AND COMPANIES

"[Micro-Internships are] the hot topic on my resume! No doubt!"

- Zach K. University of Kansas Student "Thanks to Micro-Internships, I know where I can be successful, and I have the resume to back it up."

- Nic B. Yale University Student

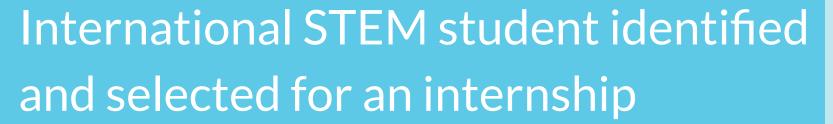
"The team invited her to come in to present her conclusions, then offered her a job. It was so easy and she was amazing."

- Microsoft

# Real, Sustainable Impact

New role created for a first generation college student









Underemployed grad hired for a full-time accounting role

Created pathways for students unable to participate in internships





# WE NEED YOUR HELP

- 01 | Reach Out to Kansas-Based Employer Partners
  - Invite them to Employer Webinar: Thursday, Feb. 4, 2 CST
  - Use this email (.docx) to help
- O2 | Share this program with your colleagues using this email (.docx). Colleagues may include:
  - Faculty
  - Academic advisors
  - Athletics
  - Multicultural/Veteran student services
- 03 | Inform Your Students
  - Use <u>this email (.docx)</u> and appropriate follow-ups
  - Invite students to upcoming webinar or host your own
  - Encourage them to apply to opportunities all year long



## COLLEGE/UNIVERSITY TOOLKIT

- Resources include:
  - Webinar dates/times
  - Messages to send throughout the year
  - PowerPoint presentation for students
  - Points of Contact
- Need something else? Please let us know what would be helpful: partners@parkerdewey.com

### Kansas Micro-Internship Program

### College/University Toolkit

**Thank you** for supporting your students and employer partners in sharing information about the Kansas Micro-Internship Program. This toolkit is designed to help you share information about this program with your students, employer partners, local small businesses, nonprofits, and others who may be interested.

If you have any questions you can always reach out to Parker Dewey at <u>Partners@parkerdewey.com</u> or the Kansas Board of Regents at <u>micro-interns@ksbor.org</u>.

### **KEY DATES:**

- College/University Program Overview: Wednesday, January 27 at 2 pm CST. Click here to register.
- Company Program Overview\*: Thursday, February 4 at 2 pm CST. Click here to register.

\*The Company Program Overview webinar is intended for companies and nonprofit organizations. Employer Relations staff are welcome to join, but the intended audience are companies/nonprofits.

### **MESSAGES TO SEND:**

- Company Program Emails (.doc): This provides a series of emails that can be edited and sent to your eligible employer partners.
  - o Companies and non-profit organizations are eligible for this program if they are located in Kansas or have a significant presence in the state.
  - Please send the first message to eligible employer partners by Wednesday, February 3 so that they are invited to attend the Company Program
    Overview webinar.
  - If you send the message after February 3, be sure to delete the reference to the webinar and replace it with the recording URL.

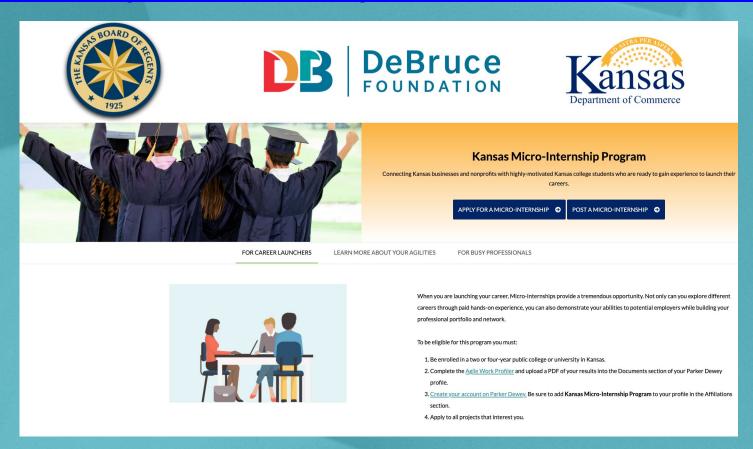
https://info.parkerdewey.com/kansasmicrointerns/colleges



# GET STARTED NOW!

### For Students:

https://info.parkerdewey.com/kansasmicrointerns





For Organizations:

https://info.parkerdewey.com/kansasemployers