

Parker Dewey Overview

for Faculty and Staff



Challenges faced by students & recent grads



PARKER DEWEY



Legend F.

- Filtered out from other opportunities based on GPA
- Unsure of what to do with major



Adila G.

- Student-Athlete
- Graduated with MBA, but lacked relevant experience



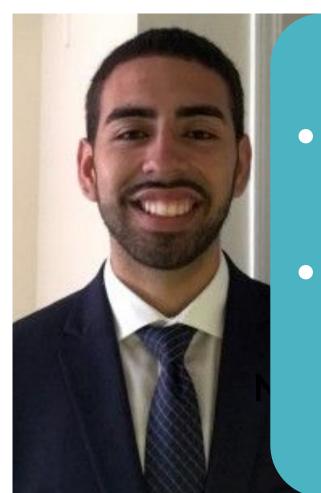
Yayra T.

- Juggling work and school as a PhD student
- Couldn't afford to do unpaid opportunities



Darren B.

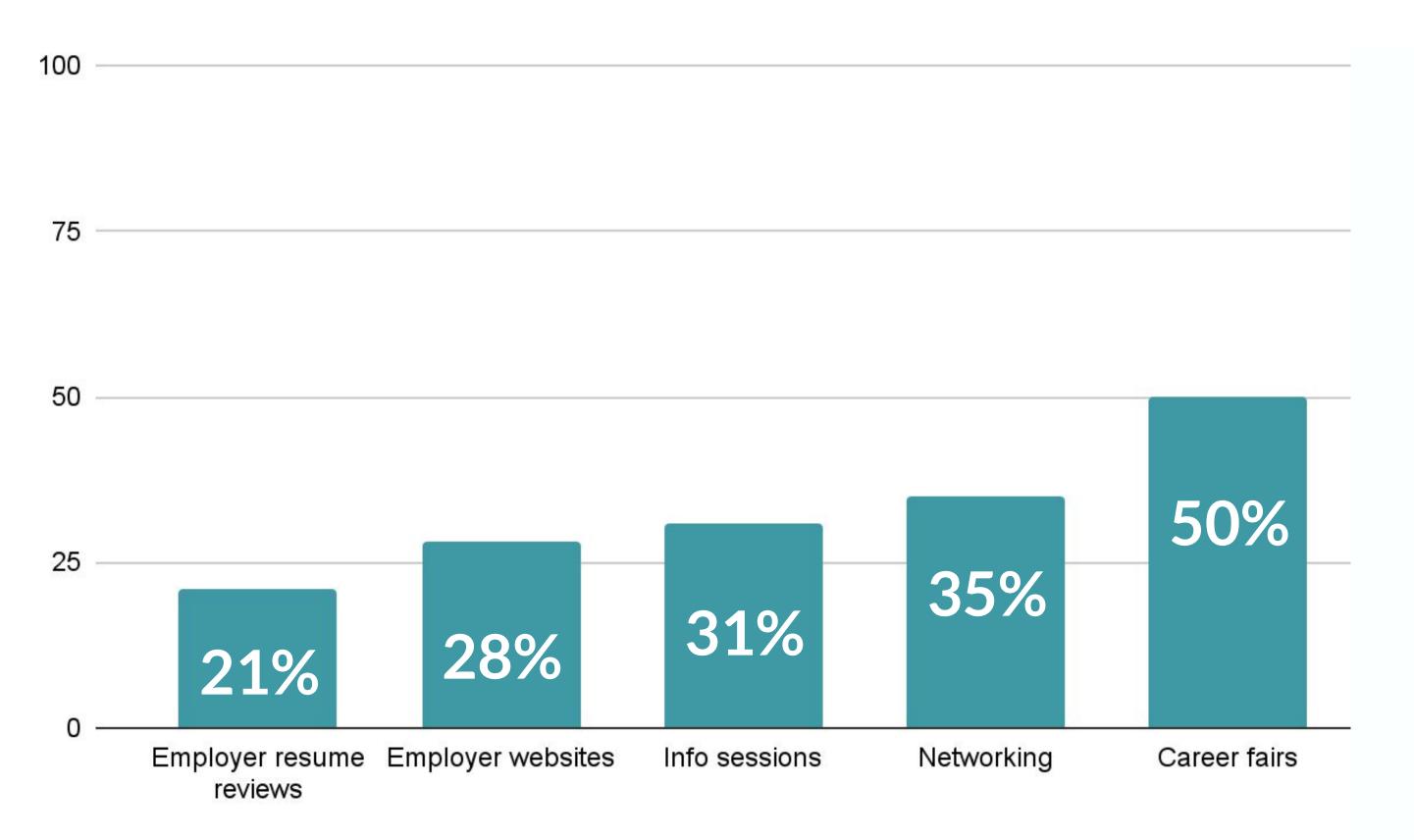
- Overwhelmed by options in field of choice
- Not enough time to explore



Noel A.

- First generation student
- Struggled to make connections at career fairs

Percentage of Students Engaging in Traditional Approaches



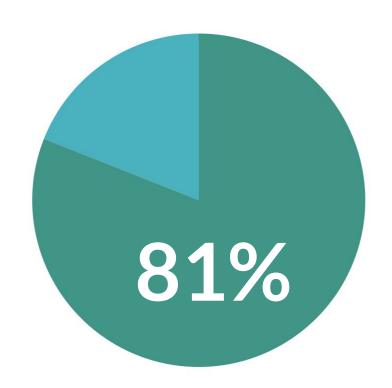
"I'm only going to participate if I already know I want to work at that company."

"I want real insights about the company, not what I can read online..."

"I get bombarded by so many emails from recruiters I just blocked them all."

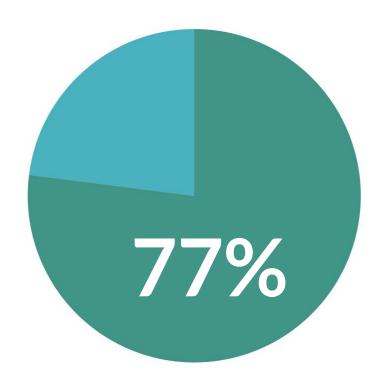
What Students Want From Campus Recruiting

Exposure to employers



participate in recruiting activities to learn about career paths and employers.

Early engagement



started thinking about career planning and development during their second year or earlier.

Relationship building



need is building professional relationships to help them determine the right role.

What is Parker Dewey?

- Mission-driven organization committed to creating equitable opportunities to bridge the gap between college and career
- Created the Micro-Internship in 2015
- Headquartered in Chicago, IL
- Partnered with <u>700+</u> colleges/universities and nonprofit organizations nationwide
- Connected thousands of students/grads to Micro-Internship opportunities with organizations nationwide



Fast Facts About Micro-Internships

VIEW OUR PROJECT LIBRARY



Length

- Typically 10-40 hours required to complete
- Due within a few days to a few weeks



Easy to Implement

- Easy for Career Launchers to apply
- Quick for companies to post/review candidates
- Not the company's employees, interns, or contractors, but under NDA



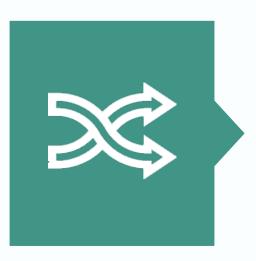
Paid/Cost-Effective

- All projects are paid
- Fixed cost, typically \$200-600 per project with 90% to the Micro-Intern
- No setup, hiring, or conversion fees



Professional

- Comparable to tasks given to summer interns or new hires, but don't require time-consuming onboarding
- Over 98% of Micro-Internships exceed employer expectations



Flexible

- Available year-round, on demand, and as needed
- Typically executed remotely



Complementary

- Aligned to existing campus recruiting efforts
- Increases access/opportunity





Who Can Complete Micro-Internships?

- At least 18 years old
 - Students OR alumni looking to obtain professional experience in target career
 - International students with appropriate work authorization (CPT, OPT, or a work visa)
- Undocumented students with valid ITIN

International Students and Micro-Internships

- Can be done through CPT, OPT, or a work visa (usually OPT)
- If an international student is selected for a project:
 - They receive information stating that they <u>must have</u> <u>appropriate work authorization</u> in order to complete the project
 - It's up to the university to verify their eligibility
- We can provide an offer letter at the student's request, if needed
- Please note that some Micro-Internships require U.S.
 citizenship. This will be noted in the project description.



Undocumented Students and Micro-Internships

- In many cases, can be done even without DACA or TPS
- If selected for a project, all students receive the congratulations email pictured at right
 - In order to be paid, undocumented students are instructed to confirm that they have a valid SSN or ITIN before beginning the project
 - These numbers are collected via a secure system so that we can process payroll and, if needed, provide a 1099 for the students to file their taxes
- Information about how to obtain an ITIN can be added to your school's landing page (see FAQ section at bottom of this example)
- Please note that some Micro-Internships require U.S.
 citizenship. This will be noted in the project description

"I was scared to graduate because I lacked experiential learning, but after my internship I gained some confidence and have a better idea of what I want to do after graduation."

"This micro-internship gave me a professional experience I wouldn't have had otherwise."





Benefits for Career Launchers



Accessibility



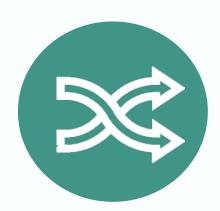
Career Exploration



Experience



Resume/Portfolio Building



Flexibility



Possibility of longerterm engagements



Networking



Pay



Impact/ Student Voices

READ STUDENT SUCCESS STORIES



PARKER DEWEY





"Working on Micro-Internships meant there were less barriers. I could jump right into a project and I got to know what their expectations were sooner instead of being filtered out by my GPA."



"Even though I was pivoting,
Micro-Internships were a perfect transition into either a new role or just to explore and see what you are capable of."



"It's hard to focus on learning and career development at the same time while you're in school.

Parker Dewey allowed me to actually see what we'd been talking about applied."



"At a career fair, my classmates had long conversations with recruiters while I was being told not to leave my resume for consideration.

Micro-Internships gave us something to talk about."

Benefits/Uses for Companies



Easy



Build a Talent Pipeline



No Commitment, Low Risk



Brand Building on Campus



On-Demand Help



Access New Demographics



Job Auditioning



Give Back (Local Employers/Alumni)



How it Works for Companies/Organizations



Step 1: Create a Parker Dewey Account

Creating an account takes less than 5 minutes, and there's no cost to set it up or post a project!



Step 2: Post a Micro-Internship Project

These paid projects can be posted year-round, typically requiring 10-40 hours of work and a specific deliverable.



Step 3:Choose from Applicants

Access diverse talent from over 5,000 schools. Companies only receive an invoice once they select a Micro-Intern.



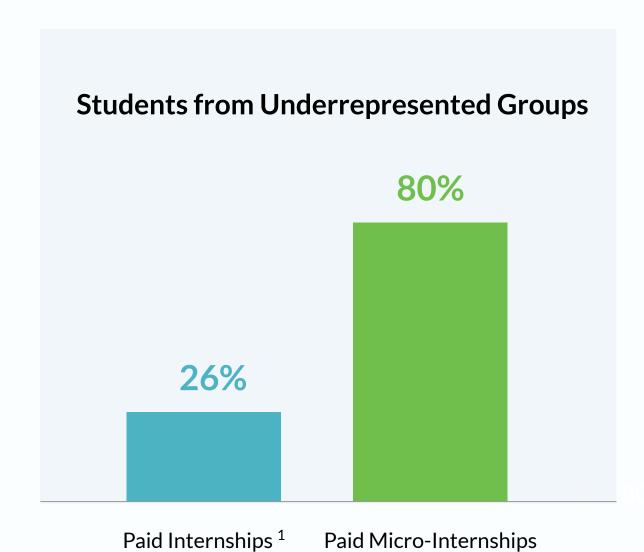
Step 4: The Work Gets Done

Companies engage with the Micro-Intern in whatever way works best, while Parker Dewey handles all admin!

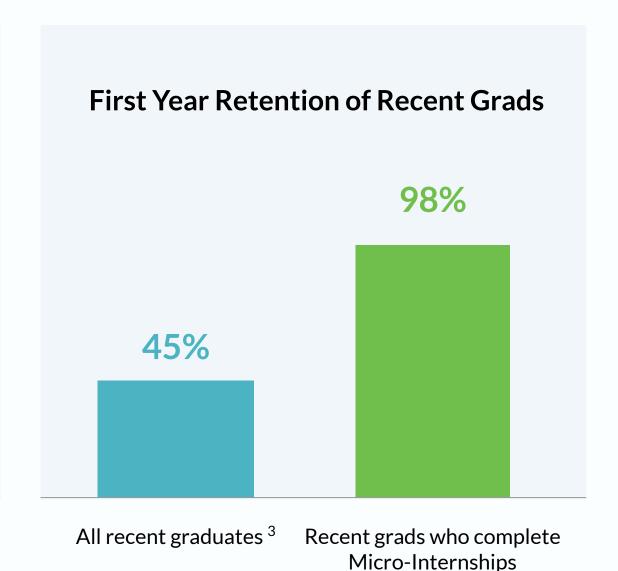
JOIN US FOR ONE OF OUR MONTHLY DEMONSTRATIONS



Immediate, Sustainable Impact







of campus recruiting



recruiting²

¹ According to the National Association of Colleges and Employers (NACE) 2019 Student Survey Report.

² Based on averages compiled by the National Association of Colleges and Employers (NACE) 2018 Recruiting Benchmarks Survey.

³ According to the U.S. Bureau of Labor Statistics National Longitudinal Surveys NLSY97.

Company Success Stories

The PDF pictured at right highlights just a handful of Parker Dewey clients who have spoken publicly about their experience with Micro-Internships and how these projects have helped with their unique needs related to recruitment, talent development, and on-demand project support.

Click on the PDF to access a handout with these testimonials or use the link below to view these and others online.

EMPLOYER TESTIMONIALS





How it Works for Students/Grads

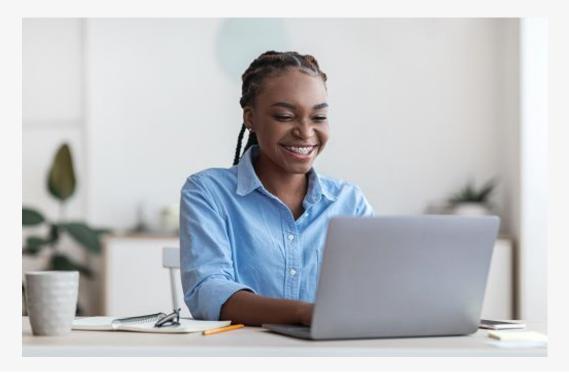
Create an Account/Profile
Takes < 10 minutes and is open to all students
AND alumni. No single sign-on or IT
integration.

Apply to Projects of Interest Students see active projects and relevant details about the opportunity.

Work directly with the hiring manager to complete the project. Paid by Parker Dewey upon completion.

Parker Dewey's role:

- Vetting projects:
 - o Is it professional?
 - o Is it paid fairly?
- Project administration (HR, legal, payroll)
- Support materials for student success







Create an Account



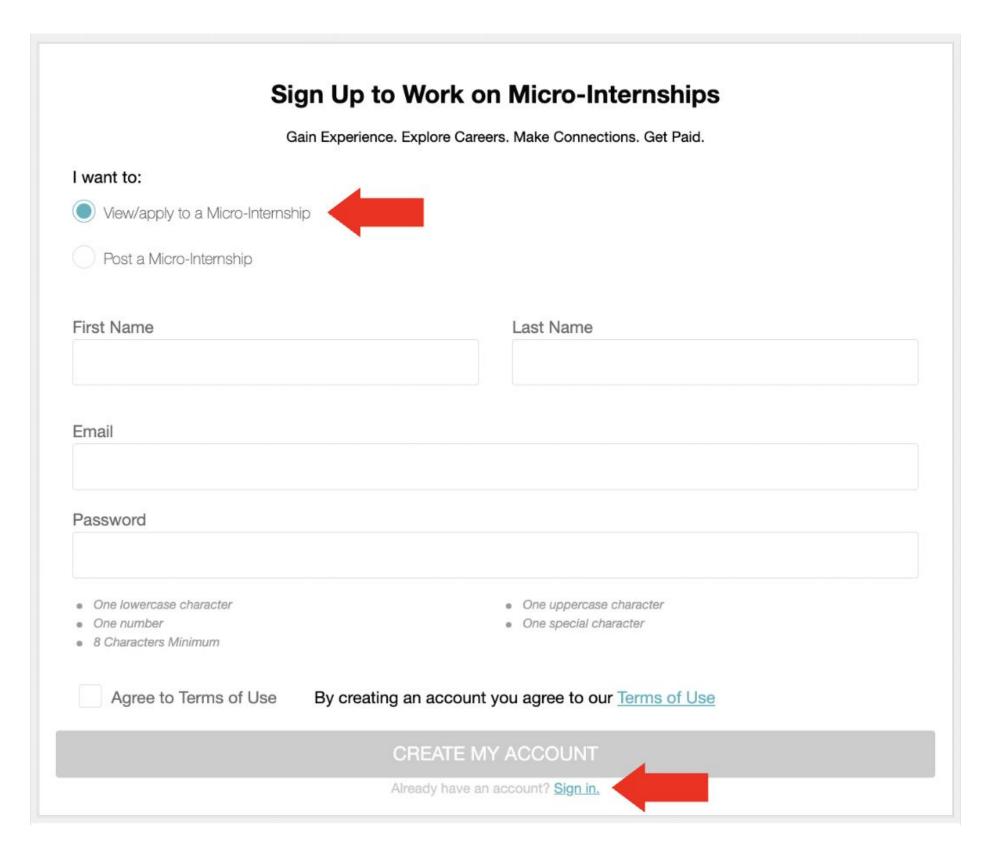
Select 'View/Apply to a Micro-Internship'



We recommend students use their school email address. This can be updated at any time, including when they graduate.



If you or your students already have an account, you can sign in via the link at the bottom.



TIP: Create your own student account or ask your Career Center if they have a shared student account so you can experience the platform as your students do.

Education and Location

Why do we ask for this?

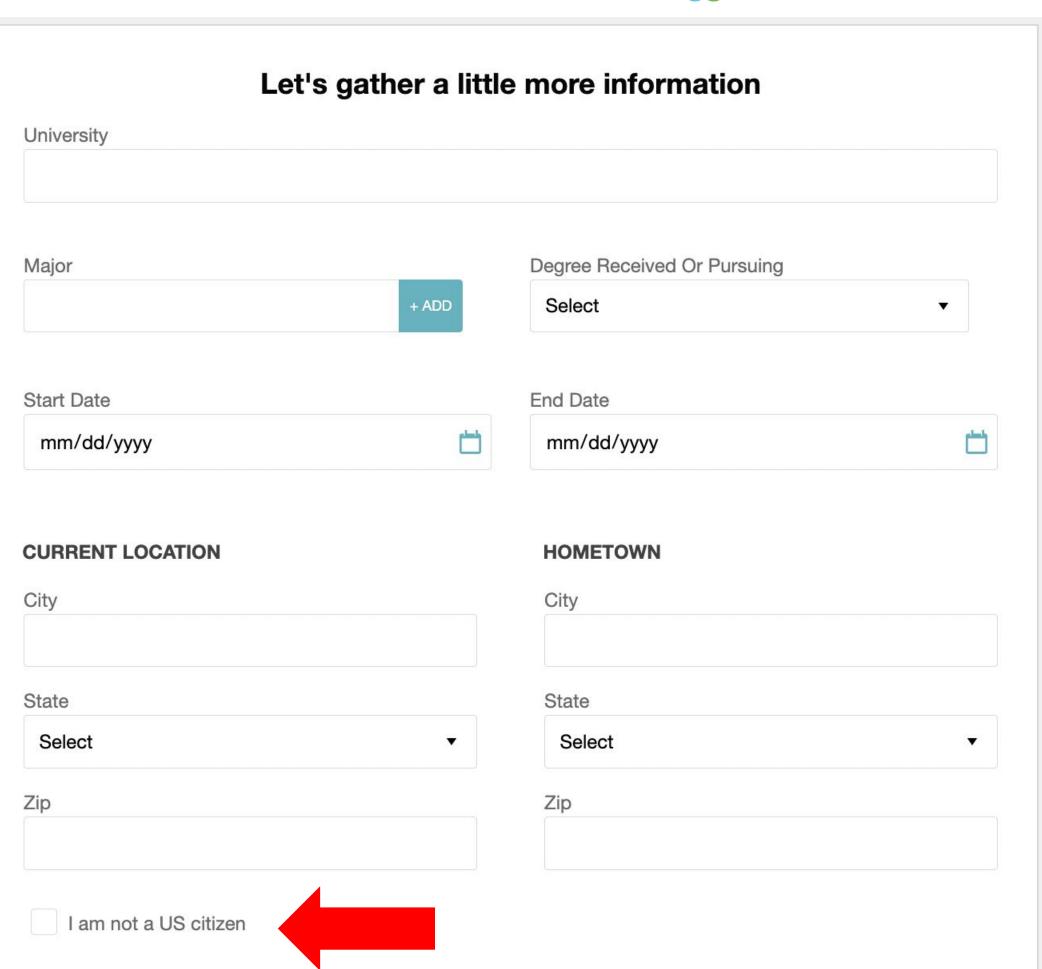


Companies have the option of featuring opportunities to specific schools, and applicants will be unable to see these exclusive opportunities if their school is not listed.



Location can help prospective employers who may want to connect with talent who are either from their area or currently live close to their organization.

TIP: Remind your international students to check the box at the bottom.



Demographics



Parker Dewey's mission is to help create equitable access to professional pathways, and this data helps us measure our success.



In this section, you can also add affiliations. Options include nonprofit organizations with whom Parker Dewey has partnerships & general categories like "Student-athlete" or "Honors student."

VIEW PARKER DEWEY'S PARTNER ORGANIZATIONS

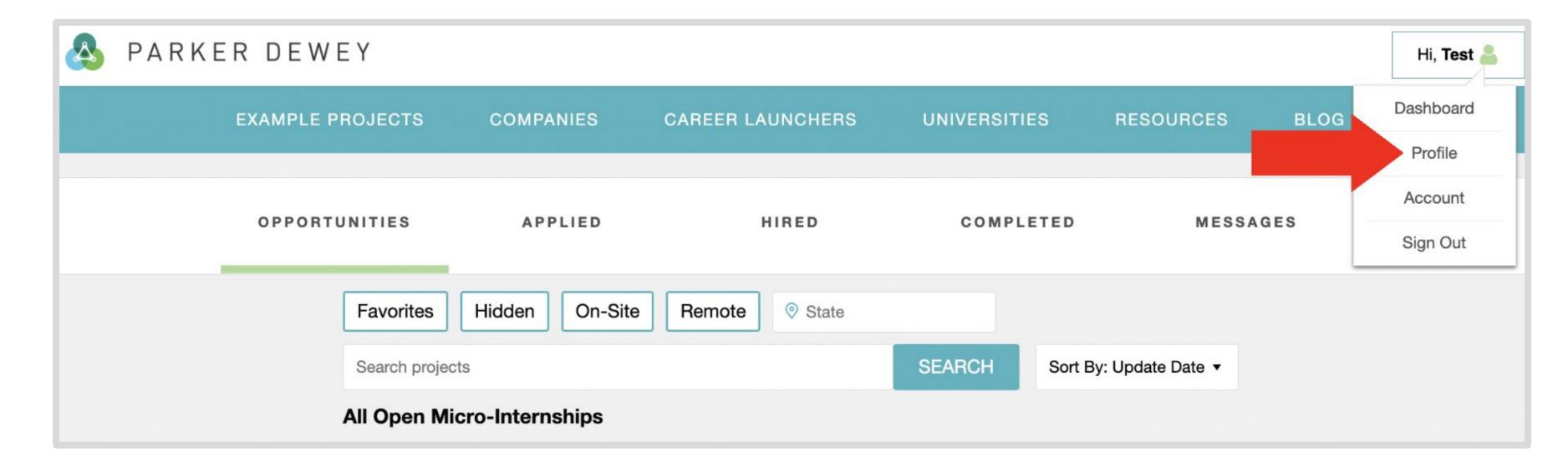
DEMOGRAPHICS	
Given our mission to help to create equitable a	access to professional pathways, we invite you to answer the questions below.
nformation is kept separate from your applica	d refusal to provide it will not subject you to any adverse treatment. Furthermore, thition, and companies posting Micro-Internships have no access to this information remain confidential, and when reported, data will not identify any specific individuals
f you do not wish to provide this information,	select Prefer not to disclose.
Gender	Race Ethnicity
Select	▼ Select ▼
First Generation	Veteran status
Select	▼ Select ▼
AFFILIATIONS	
	ich you are involved. Start typing in the box below to see options.
	ich you are involved. Start typing in the box below to see options. + ADD

Add to Profile

At this stage, Career Launchers can start looking at and applying for opportunities. Other profile additions are recommended and increases applicants' chances of being selected, but are not required.



To continue adding to their profile, students can select Hi, [Name] at the top right (red arrow below) and then select Profile from the drop-down menu

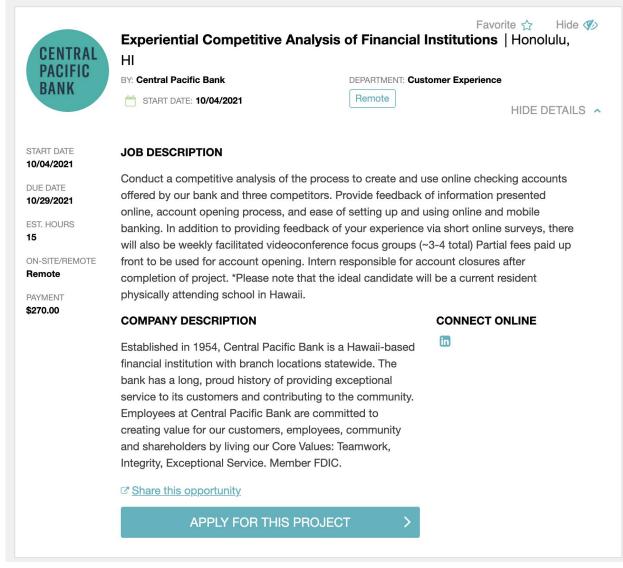


Students See Opportunities and Apply

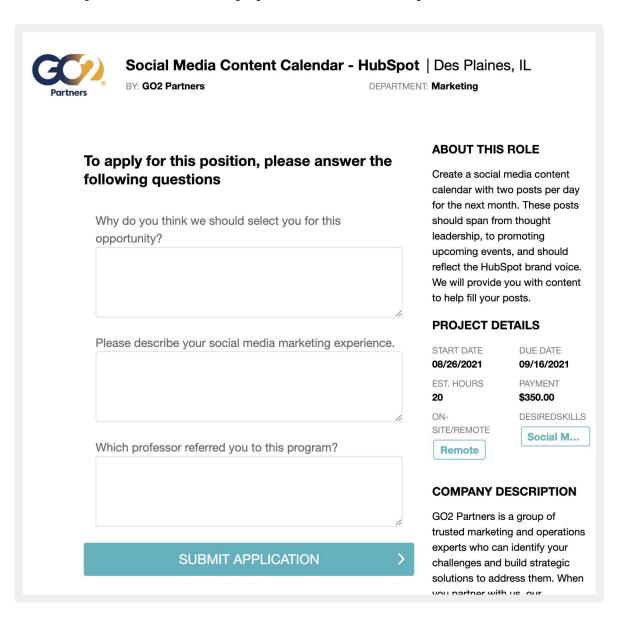
Review available opportunities.

Featured Projects These projects are featured because the organization who posted it is specifically looking for students or recent grads from your school or affiliation. Favorite A Hide 🐠 Customer Journey Creation | Burlington, VT **DEPARTMENT: Marketing and Operations** RUNNER START DATE: 11/08/2021 DETAILS ~ All Open Micro-Internships Favorite 1 Hide Digitizing Membership Lead List | Dubuque, IA DEPARTMENT: Sales + Marketing Cartegraph^{*} START DATE: 11/03/2021 DETAILS V Hide 🐠 Marketing Assistant | Stafford, VA the learners cube BY: The Learners Cube, Inc. Remote START DATE: 11/15/2021 DETAILS ~ Corporate Venture Capital Program Launch Tracking | Los Angeles, **TOUCHDOWN** DEPARTMENT: Operations START DATE: 11/08/2021 DETAILS V

Apply to projects of interest.



Respond to application question(s).



- Projects are "Featured" based on students' school/affiliation
- PROJECTS CYCLE QUICKLY Logging in regularly is important
- Some projects are filled by multiple students who work and are paid individually



Answers Matter:

Some companies make decisions based entirely on these responses.

Emma

I have had a passion for medical device sales ever since I found out about the industry in high school. I have proven my place in the industry as a student by being involved in almost every sales opportunity that is offered through the university and outside of it. You will find me to be very hardworking and goal-driven in everything that I do. I have a big passion for working with people and believe that I will be a huge asset to the company.

Wyatt

I have expereince cold calling and door to door sales. I also have experience developing a sales strategy for a commercial cleaning company.

VS

SHORT-ANSWER
RESOURCES & EXAMPLES



Filter		Sort			_
Filters • Reset Filters			Sort By		
All (7) Favo	orites (0) Hidden (0) Selected (1)				
Name	ame Education		Date Applied		
Applicant Name	Northwestern University Integrated Marketing and Communications	12/15/2024	8/2/2023	~ č	FIR
Applicant Name	Fairfield University Finance	5/9/2025	7/30/2023	☆ ₹	Sc
Applicant Name	Morgan State University Business Management	5/12/2025	7/31/2023	☆ ₹	
Applicant Name	Delaware State University Mass Communications	12/16/2023	7/27/2023	☆ ₹	Respon
Applicant Name	Morgan State University Marketing	5/28/2026	7/31/2023	☆ ₹	Why I am max
Applicant Name	California State University Dominguez Hills Biology	5/11/2024	8/3/2023	☆ ₹	stuc
Applicant Name	The University of Texas Rio Grande Valley Marketing	12/16/2023	7/31/2023	☆ ₹	with sup In a
Applicant Name	Northwestern University Integrated Marketing and Communications	12/15/2024	8/2/2023	✓ č	nod skill
Applicant Name	Fairfield University Finance	5/9/2025	7/30/2023	☆ ₹	and
Applicant Name	Morgan State University Business Management	5/12/2025	7/31/2023	☆ ₹	
Applicant Name	Delaware State University Mass Communications	12/16/2023	7/27/2023		
Applicant Name	Morgan State University Marketing	5/28/2026	.,28	☆ &	2
Applicant Name	California State University Dominguez Hills Biology	5/11/2024	8/3/2023	☆ &	2
Applicant Name		5/11/2024	8/3/2023	☆	8

The Employer Perspective

STNAME LASTNAME

niversity of California Merced

Major Applied Mathematics (Bachelors) Computer Science & Engineering (Bachelors)

Graduation Date

12/15/2023

Approve Applicant for this Project

Send a Message

Actions

es

do you think we should select you for this opportunity? truly interested in using data analysis and machine learning to help patients to imize the good outcome of their health. I had project experience in predicting ent performance using various predictive models in R based on socioeconomic data. ugh another machine learning project, I solved classification problems in Python Google Colabs IDE. Various models were applied such as logistic regression, ort vector machines, and multi-layer perceptron (MLP) using Scikit-learn and Keras. ldition, I performed hyperparameter tuning (batch size, epoch, optimizer, layer, e) on MLP to optimize the running time and prediction accuracy by 2%. With the et and experience that I had, I am ready to gain meaningful insight from the data make reliable and effective predictions of the patient risks in this opportunity.

APPLIED



FIRSTNAME LASTNAME

Personal Statement

I am an analytical, organized, and proactive mathematics major with coding experience, looking to build awareness of potential career paths.

Resume

Resume

The Work Gets Done



Kickoff conversation with supervisor

Company and student connect real-time via phone, Zoom, etc. to share whatever needed materials (templates, examples, etc.)



Students use available resources

Micro-Interns use resources available to them such as in-class examples, faculty, alumni mentors, etc.) and through Parker Dewey to complete the projects



Inherently motivated

Over 98% project success rate as students strive to exceed expectations and projects are scoped to be appropriate for college students/recent grads



Ongoing support, including success checklists (during and after)

Parker Dewey's Client Success team is available to answer questions at any time. Parker Dewey also administers each Micro-Internship: payroll, HR documents, taxes (if needed), etc.



Career Readiness Competency Reflection*



^{*}Based upon Core Competencies defined by the National Association of Colleges & Employers.

Promoting Parker Dewey to Your Students and Recent Grads

For Parker Dewey Partners

PARTNERSHIP IS FREE AND INCLUDES:

- Custom landing page with your logo, colors, messaging
- Marketing materials to launch and grow program
- Access to data about student utilization and employer engagement

For Non-Partners

THE PLATFORM IS FREE AND OPEN TO ALL STUDENTS

- Students can create accounts/complete projects regardless of whether student's university is a "partner" of Parker Dewey
- Link to share with students if you're not a partner:

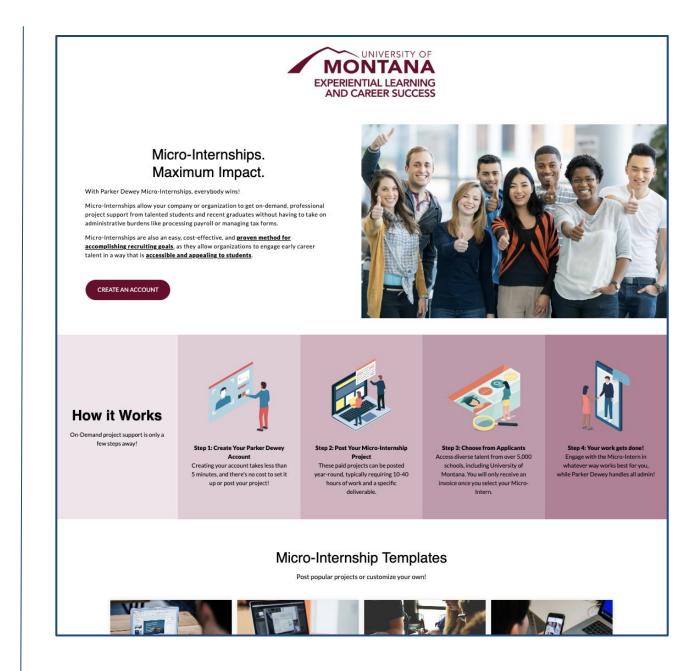
www.parkerdewey.com/career-launchers



How to Tell If You're Already a Partner

There are three different types of standard landing pages used by Parker Dewey partners:

- General (basic overview for all stakeholders)
 - https://info.parkerdewey.com/(Institution URL)
 - Example: https://info.parkerdewey.com/tulsacc
- Student-Facing (newer/recommended)
 - https://info.parkerdewey.com/(Institution URL)/students
 - Example: https://info.parkerdewey.com/sjrstate/students
- Company-Facing (newer/recommended with student page)
 - https://info.parkerdewey.com/(Institution URL)/companies or
 - https://info.parkerdewey.com/(Institution URL)/featured
 - Example: https://info.parkerdewey.com/umt/featured

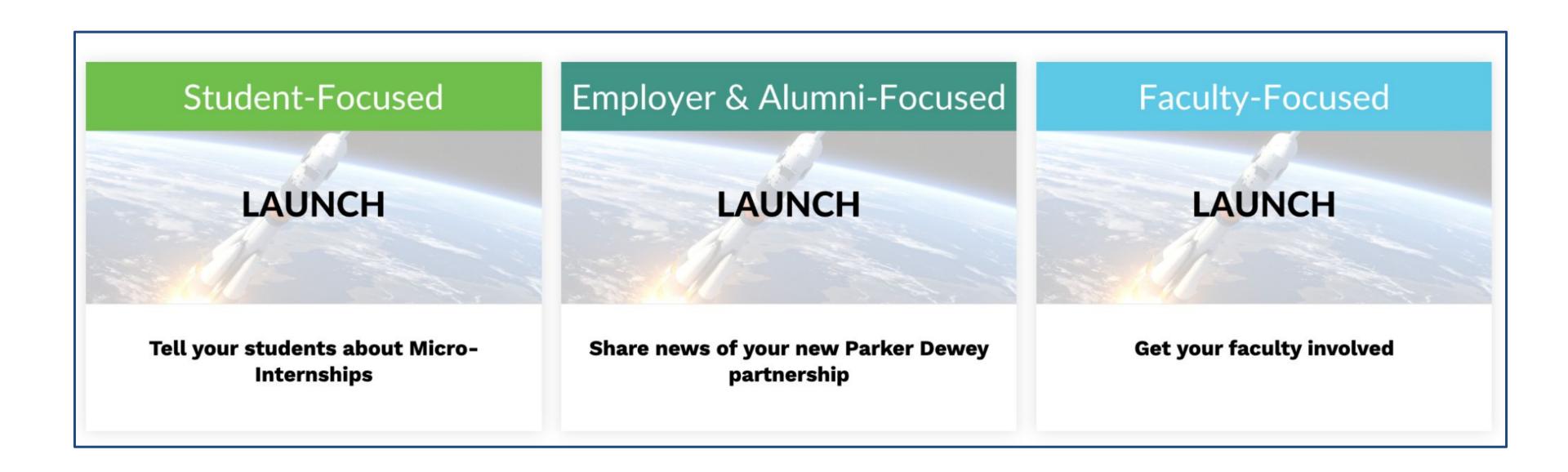


Struggling to find your landing page but think you're a partner?

Ask us by emailing schools@parkerdewey.com



Marketing Toolkit: Resources for Sharing Parker Dewey Links



ACCESS THE TOOLKIT

Share in Class



SINGLE SLIDE TO PRESENT IN CLASS

LANGUAGE TO ADD TO SYLLABI

FLYER (PRINT AS-IS OR CUSTOMIZE)

PROFESSIONAL COMMUNICATION TIPS FOR MICRO-INTERNS

Invite Your Students



Career Launcher FAQ Webinars (Monthly)

This student-focused webinar covers how Career Launchers can set themselves up for success when applying for Micro-=Internship experiences.

"This was among the most informative as well as encouraging webinars I've attended."

Recent attendee



Student Office Hours (Monthly)

For those students who have already created an account and applied to projects, these events are an opportunity to have their profile and responses reviewed.



Creating Your Own Opportunities (Quarterly)

Students learn how they can professionally approach companies of interest and encourage contacts at the company to engage them in a paid Micro-Internship.

PROMOTIONAL MATERIALS



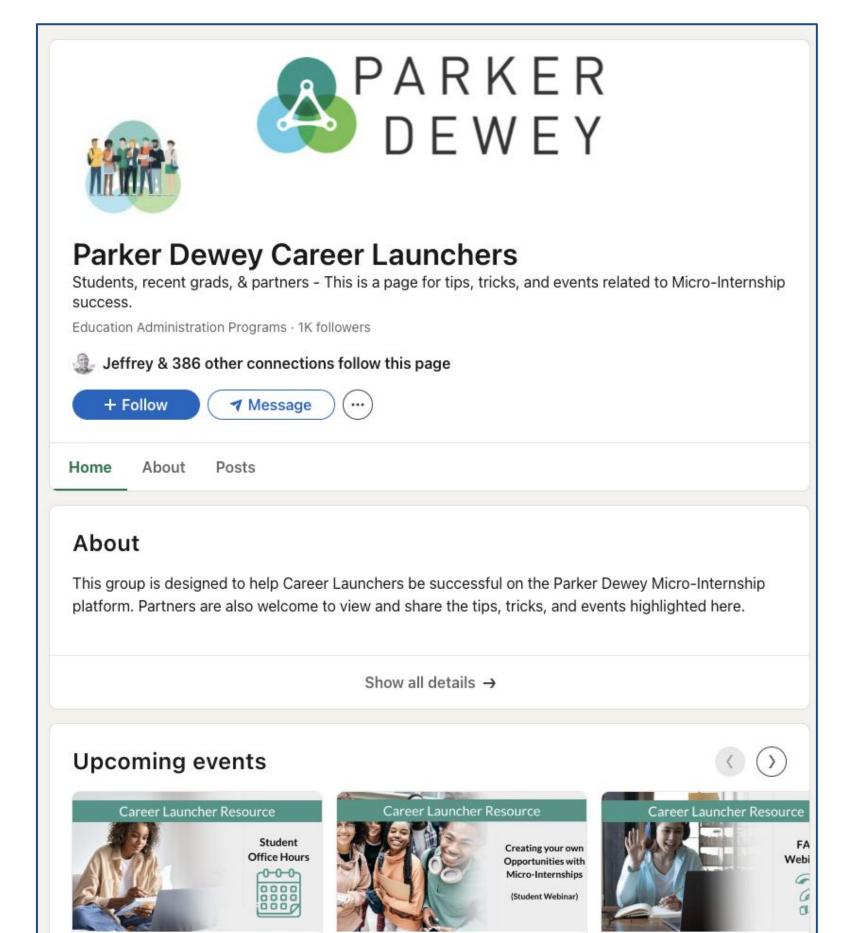
Stay in the Loop - Career Launchers LinkedIn Page

Follow for resources, reminders, and events to help your students have a successful Micro-Internship Experience

FOLLOW ON LINKEDIN

PROMOTE TO STUDENTS (SOCIAL MEDIA TEMPLATE)

PROMOTE TO STUDENTS (DIGITAL MONITOR TEMPLATE)



Share with Employers: Where Micro-Internships Fit

What challenges/pain points are you hearing from employers?

This print-ready flyer shares where Micro-Internships can help and includes data and student testimonials to prove that it works!

ACCESS / CUSTOMIZE FLYER







G

Invite Your Employers - Webinar Events

INVITATION EMAIL TEMPLATE: All Employer-Facing Events

INVITATION EMAIL TEMPLATE: Monthly Webinar Demonstration

INVITATION EMAIL TEMPLATE: State of Campus Recruiting

INVITATION EMAIL TEMPLATE: Recruiting Target Demographics

REGISTER TODAY!

Learn how Micro-Internships can help you:



Get On-Demand Help



Build your Brand



Create a Talent Pipeline



Access New Demographics



Audition for Internships/
Jobs



Give Back to your Alma Mater



PARKER DEWEY

Review More Ways to Engage Employer Partners

JOIN US LIVE (3X A YEAR)

WATCH A RECORDING

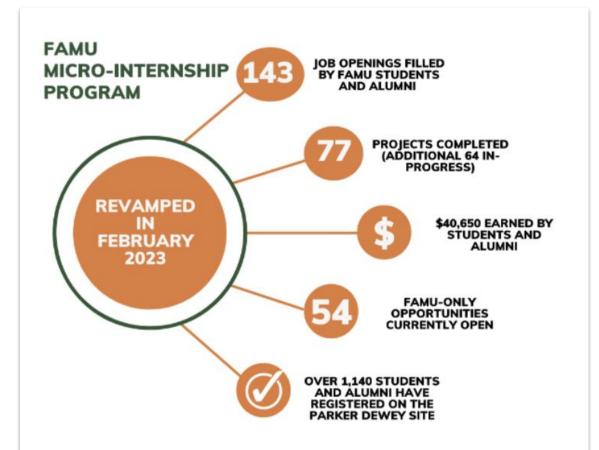
REVIEW THE SLIDES





Example: How FAMU Promotes Micro-Internships





Get to Know America's #1 Public **HBCU**

For the 4th consecutive year, FAMU has been ranked the #1 Public HBCU by U.S. News and World Report. We have exceptionally intelligent and inquisitive students. The Frederick A. DeLuca Foundation has created an avenue by which we can "gift" businesses and non-profits five paid micro-internship at no cost to them. We are offering you the opportunity to create a project, hire one of our students, and the expense will be covered by us.

To get started, click here to view various Micro-Internships that have all been prescoped to take approximately 15 hours of work for the student to complete. You can click on one of the sample projects or choose the "Post a Custom Micro-Internship" to create a project of your own. The grant will cover your first 5 Micro-Internships or have as many as 5 students work on a single project



Micro-Internships

Mental Floss

Editorial Internship

https://app.parkerdewey.com/projects/12516

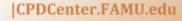
Synergy 818

Blog Creation Project

https://app.parkerdewey.com/projects/12662

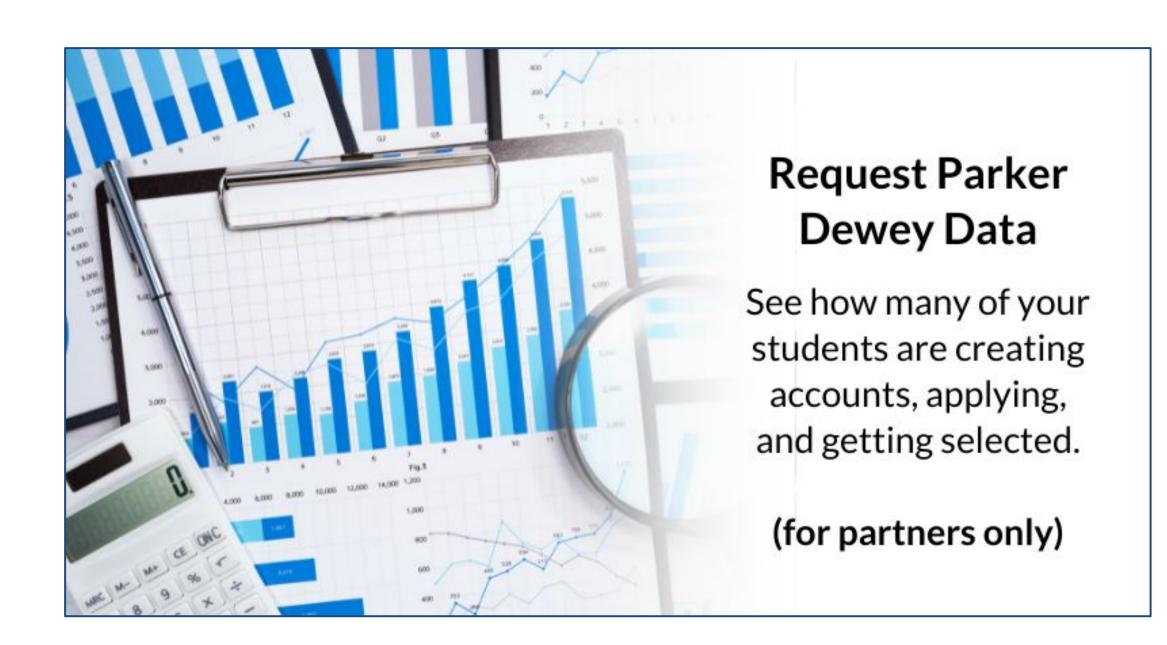
November 7, 2023 Edition

Center for Access and Student Success, Suite 309 william.kornegay@famu.edu|850-599-8705 PARKER DEWEY





Measuring Impact



REQUEST PARKER DEWEY DATA

- NOTE: Can only send data to listed point(s) of contact
- Data can be requested up to 4 times a year
- If you know you have a partnership but don't know who the point of contact is, reach out (schools@parkerdewey.com)
- REMINDER: If you're not sure if your institution has a partnership, reach out (schools@parkerdewey.com)



Tactics for Helping Your Students Succeed

Engage Your Alumni



Engage Employer Partners



Engage
Local
Businesses,
Nonprofits



Engage Your
GrantWriting
Team



Support Your Own Team





Achieving Institutional Goals: Case Studies and Ideas

JOIN US LIVE (TWICE A YEAR)

WATCH A RECORDING

REVIEW THE SLIDES





What's Next

1

Know if You're a Partner

If you're not sure if your institution already has a no-cost partnership established - ask us (schools@parkerdewey.com)

2

Share Micro-Internships with your students

Whether you're sharing our **general page** or an institution-specific page (recommended) this is a great resource to share with your students, and the **Student-Facing Resources** and **Faculty Launch Toolkit** in our greater **Marketing Toolkit** makes it easy!

3

Share Micro-Internships with Other Stakeholders

You never know which of your contacts would benefit most from on-demand project support, and their gain also creates opportunities for your students! Just like with students, the Employer/Alumni-Focused Content in our Marketing Toolkit makes it easy.