

# Parker Dewey University Partnerships:

FAQ's and Strategies for Success



## Agenda

Look for key takeaways throughout the presentation!

- Part 1: Frequently Asked Questions
  - O What is a Micro-Internship?
  - O How much does it cost to students? Universities?
  - Can international students complete Micro-Internships?
  - Our How does it work for students? Companies?
  - And more...
- Part 2: Strategies for Success



## What is Parker Dewey?

- <u>Mission-driven</u> organization committed to creating equitable opportunities to bridge the gap between college and career
- Pioneered the Micro-Internship 6 years ago
- Headquartered in Chicago, IL
- Connected thousands of students to Micro-Internship opportunities with companies large and small
- <u>Featured in publications</u> such as <u>Forbes</u>, <u>The Wall</u> <u>Street Journal, USA Today</u>, <u>SHRM</u>, and <u>NACE</u>.



### What is a Micro-Internship?

- 1 SHORT-TERM Projects typically range from 10-40 hours in duration.
- PAID
  Each project has a fixed rate of pay and expected amount of time to complete.
- PROFESSIONAL
  Similar to those given to interns or new hires.
- All industries, all departments (sales, marketing, HR, finance, etc.), and can take place year-round.



## Sample Micro-Internships

Sales:	Human Resources:	IT:		
<ul><li>Lead Generation</li><li>Prospect Research</li><li>CRM Cleansing</li></ul>	<ul> <li>Job Description Review</li> <li>Candidate Sourcing</li> <li>Evaluating Competitive</li> <li>Best Practices</li> </ul>	<ul> <li>Website Updates</li> <li>User Experience     Testing</li> <li>Updating User     Manual</li> </ul>		
Operations:	Marketing:	Finance:		
<ul> <li>Data Cleansing</li> <li>Vendor Research</li> <li>Community</li> <li>Relations</li> </ul>	<ul> <li>Content Creation</li> <li>Social Media Content</li> <li>Calendar</li> <li>Market Research</li> </ul>	<ul> <li>Financial Analysis</li> <li>Financial Modeling</li> <li>Industry Analysis</li> </ul> PARKER DEWEY		

## How Much Does It Cost?

#### FOR STUDENTS?

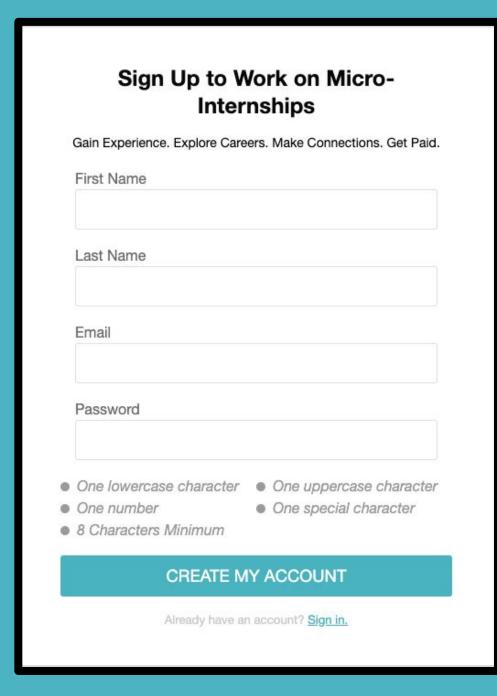
#### THE PLATFORM IS FREE AND OPEN FOR ALL STUDENTS

- Students can create
   accounts/complete projects
   regardless of whether student's
   university is a "partner" of Parker
   Dewey
- Includes international students with appropriate authorization (more about this later)
- All projects are paid

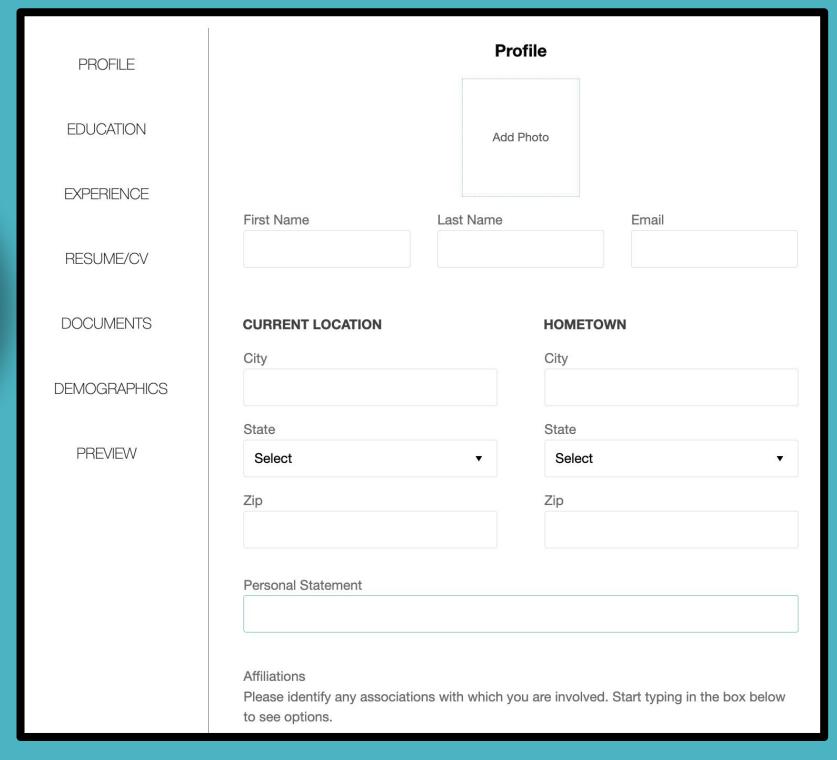
#### FOR UNIVERSITIES?

- UNIVERSITY PARTNERSHIP IS FREE AND INCLUDES:
  - Custom landing page with university logo, colors, messaging
  - Marketing materials to launch and grow program
  - Access to data about student utilization and employer engagement
  - Outreach when employer partners post projects through university's landing page
     PARKER DEWEY

## How Does It Work for Students/Grads?



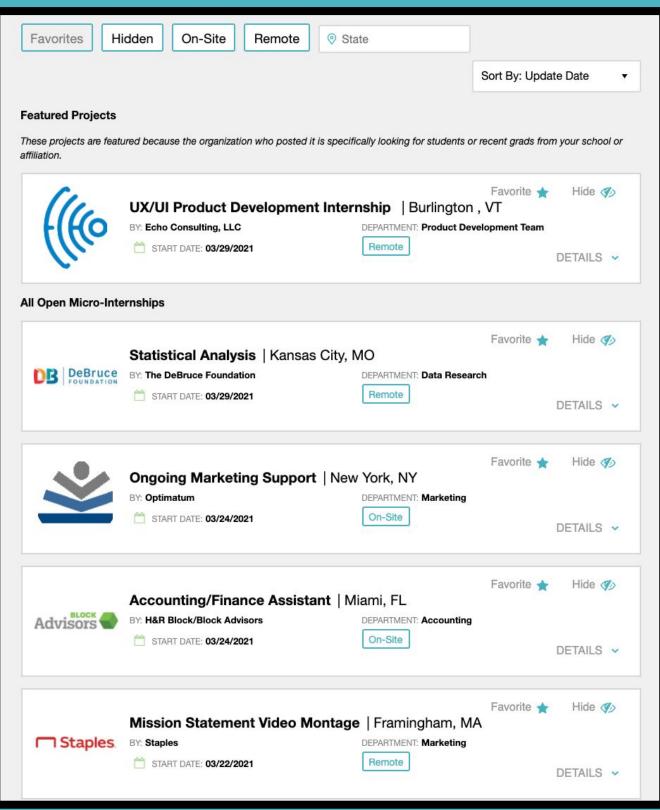
No integration to any university IT systems/data.

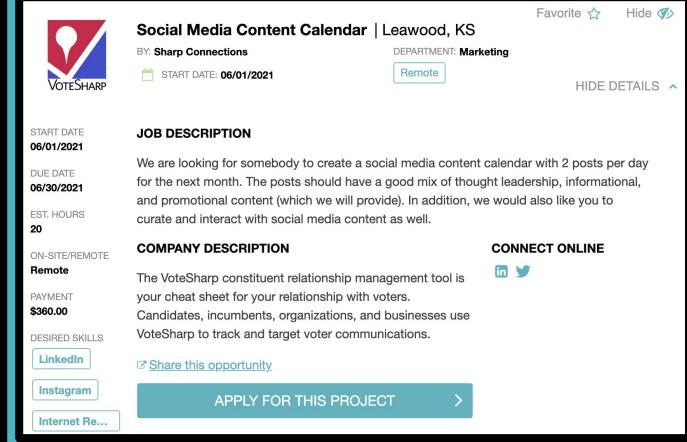


- Create a profile (<10 minutes)</li>
- Platform is open to all students/alumni



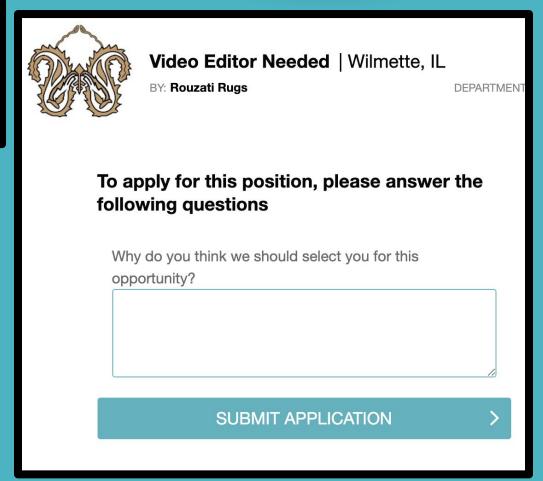
## See Available Micro-Internships and Apply





- Projects are "Featured" based on student's school/affiliation
- PROJECTS CYCLE QUICKLY
- Many projects are filled by multiple students who work and are paid individually

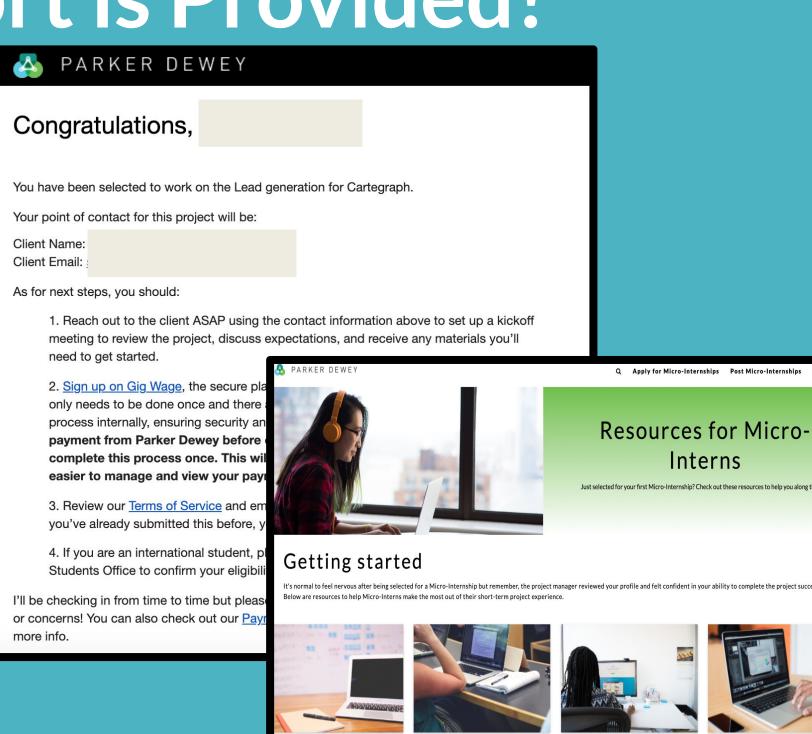
Application responses are extremely important and typically serve as the interview.



## If Selected,

## What Kind of Support is Provided?

- Two points of contact
  - Company hosting the project
  - Parker Dewey Client Success Team
- Onboarding emails including:
  - Administrative documents
  - Tips for Success
  - New Project Checklist
- Faculty/Alumni engagement is encouraged
- Resources on our website
  - Resources for completing some of our most common projects
  - Micro Lessons (e-Courses)



**Quick Tips** 

**Email Templates** 

Use these email templates to communicate

effectively with your Micro-Internship manager

Interns

Micro Lessons

Get hest practices for some of the most commo

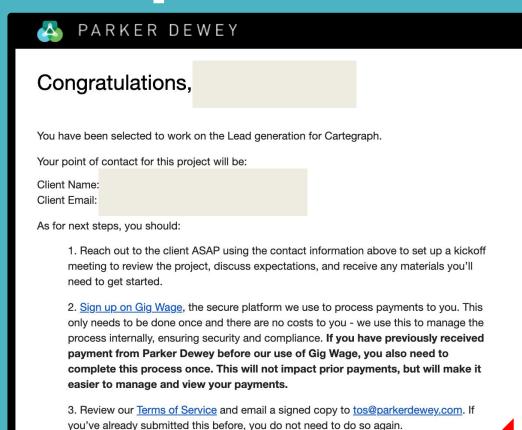
Micro-Internship projects, Each micro lesson provides an overview of the process, why it itters to companies, steps, examples and

Add Micro-

Internships to you

## Can International Students Complete Micro-Internships?

- Yes through CPT, OPT, or a work visa (usually OPT)
- If selected for a project, an international student:
  - Receives information stating that they <u>must have</u> <u>appropriate work authorization</u> in order to complete the project
  - It's up to the university to verify their eligibility
- Custom information for international students can be added to university partners' landing pages upon request
- We can provide an offer letter at the student's request, if needed





Company Name: Parker Dewey LLC

4. If you are an international student, please connect with your school's International

I'll be checking in from time to time but please reach out if you have any questions, comments

or concerns! You can also check out our Payment FAQs and Career Launcher Resources for

Students Office to confirm your eligibility.

Physical location: The student is expected to complete this assignment remotely

Remuneration: \$[450] upon completion of the assignment

As an Independent Contractor, the student has evaluated the requirements of the assignment and determined that the remuneration is appropriate.

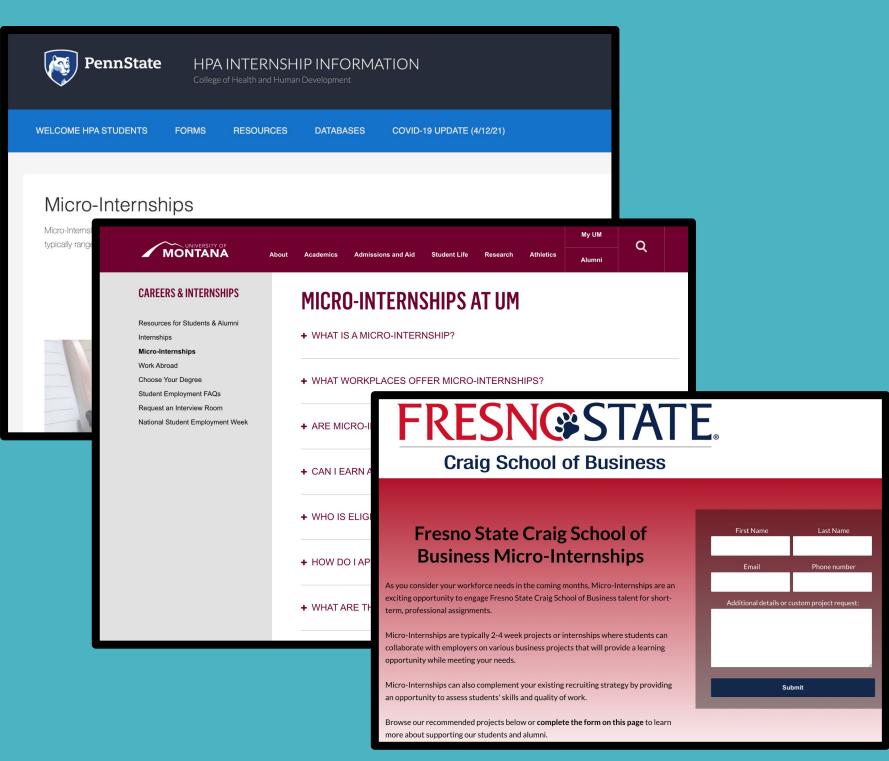
Total estimated number of hours to complete the role: [20]

Nanca nata thic ic an actimata of the total time to complete the accienment. Bacad was the exiteria o

## Can Students Complete Micro-Internships for Academic Credit?

It depends on the school. Here are a few examples:

- Penn State University Health Policy and Administration course
- <u>UMass Amherst</u>: One credit possible with permission from faculty sponsor
- University of Montana: One credit possible if
   Micro-Internship = 45 hours of work
- Washington State University Murrow College of Communication
- <u>Fresno State Craig School of Business</u>: Paid capstone projects with funding provided by the school, projects hosted by local small businesses





## How Does It Work for Companies?

## No Administrative Paperwork

Parker Dewey is structured as a consulting firm, so all Career Launchers are 1099s through us.

### Very Low Risk

Career Launchers sign strict NDAs and the employer owns all the work product. And if the employer is unhappy with the deliverable, Parker Dewey will give them a full refund.

### No Conversion Fees

If the employer wants to hire the Career Launcher as an intern, contractor, or full-time employee, go ahead. It's free!

Our mission is to bridge the college-to-career-gap by connecting great talent to great employers.



## The Company's Perspective

- Here are a few reasons companies like Micro-Internships:
  - Early access to students (freshmen, sophomores, etc.) to fill pipeline for intern/FT roles
  - Connect with diverse population that they are otherwise missing
  - Just-in-time project support with no cost to hire (especially smaller organizations)
- A few quotes from companies:

"I've had amazing experiences hiring for Micro-Internships via Parker Dewey. I've been <u>able to both give back</u> <u>to my alma mater</u> through opportunities for current students, <u>as well as discover hidden gems from places I otherwise wouldn't have known to look</u>. Just this week we brought on a Parker Dewey-sourced intern to develop an organic social media plan and execute on it for our Fuelman and FleetCardsUSA.com assets, after she blew us away with her insightful end-of-Micro-Internship presentation." -Keagan Russo, FleetCor

"This is one of the greatest sources of innovation I have seen in a long time." This was the comment of our executive sponsor at the report out of our most recent Micro-Intern cohort." -Shannon Wade, Trane Technologies



## How Does the Payment Process Work?

#### **Company Selects Candidate**

There is no obligation to move forward until the company officially selects a candidate.



#### **Company Pays Invoice**

After the Career Launcher has submitted all documentation (NDAs, etc.), Parker Dewey sends an invoice



#### Payment Held in Escrow

The money is held in escrow until the employer has verified that the project is completed.

90% of project fee goes to the student. The student see what they'll receive.

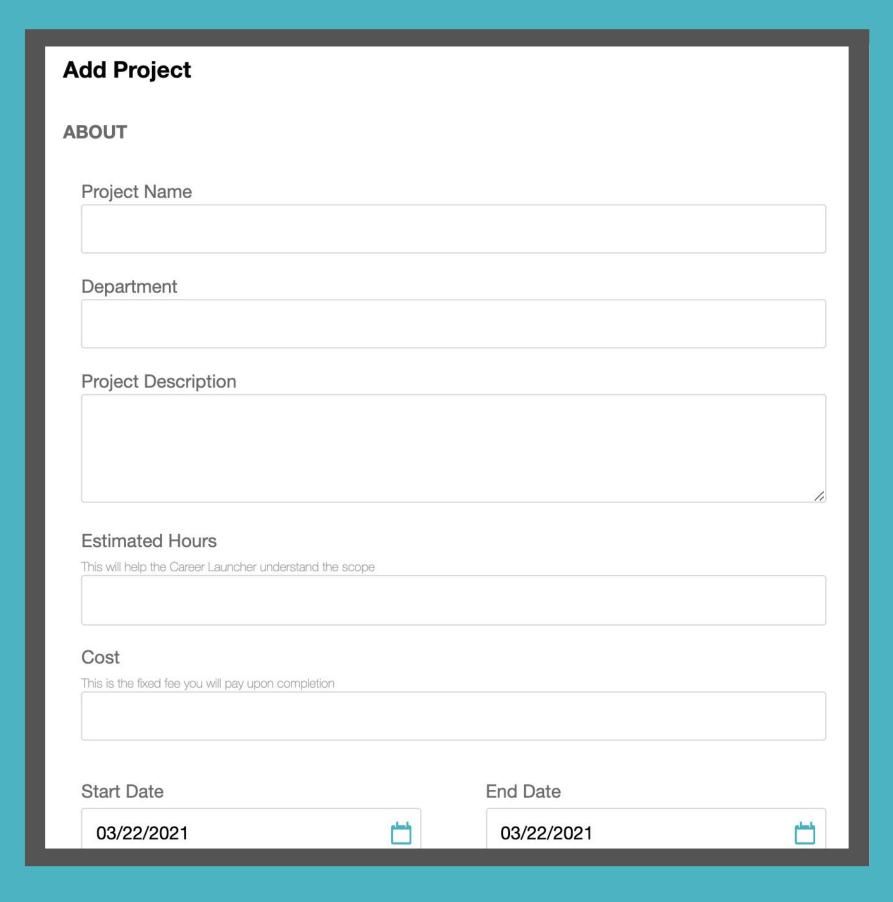


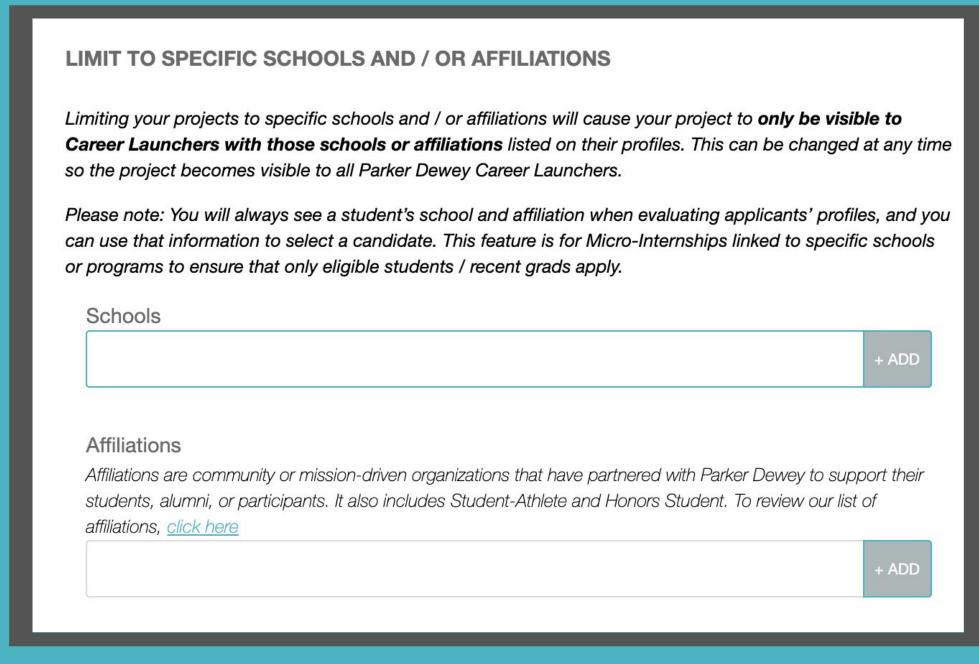
#### When the Project is Complete

Parker Dewey issues payment to the student. (Note: 90% of company's payment goes to the student. What the student sees on the posting is what he/she will receive if selected for and completes the project.)



## How to Post a Project

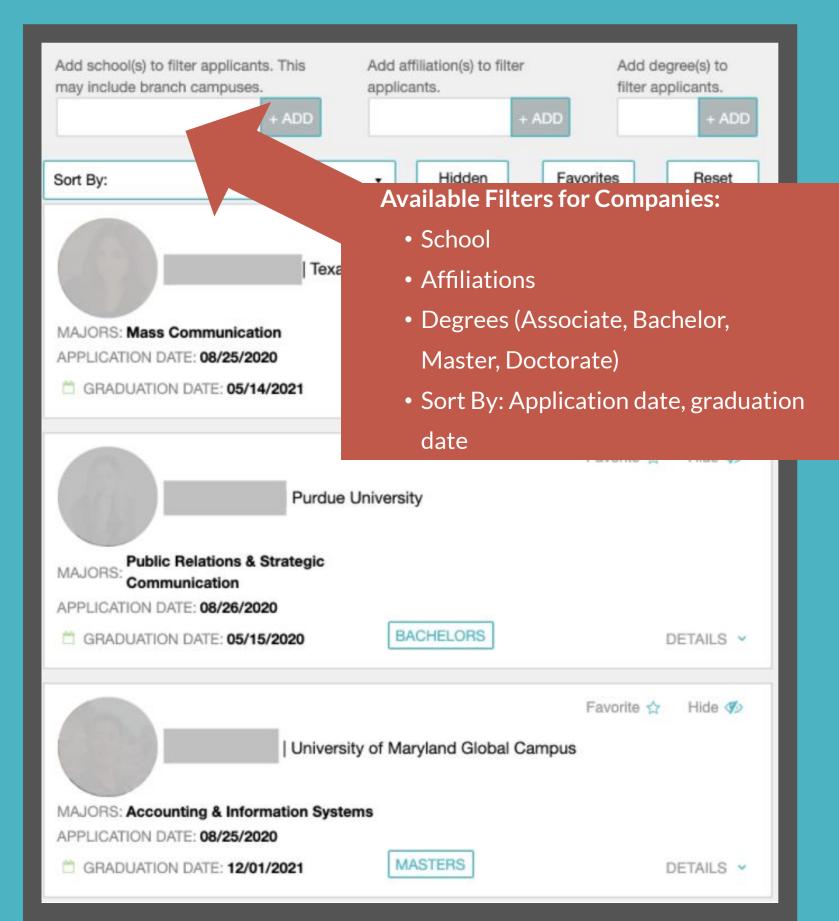


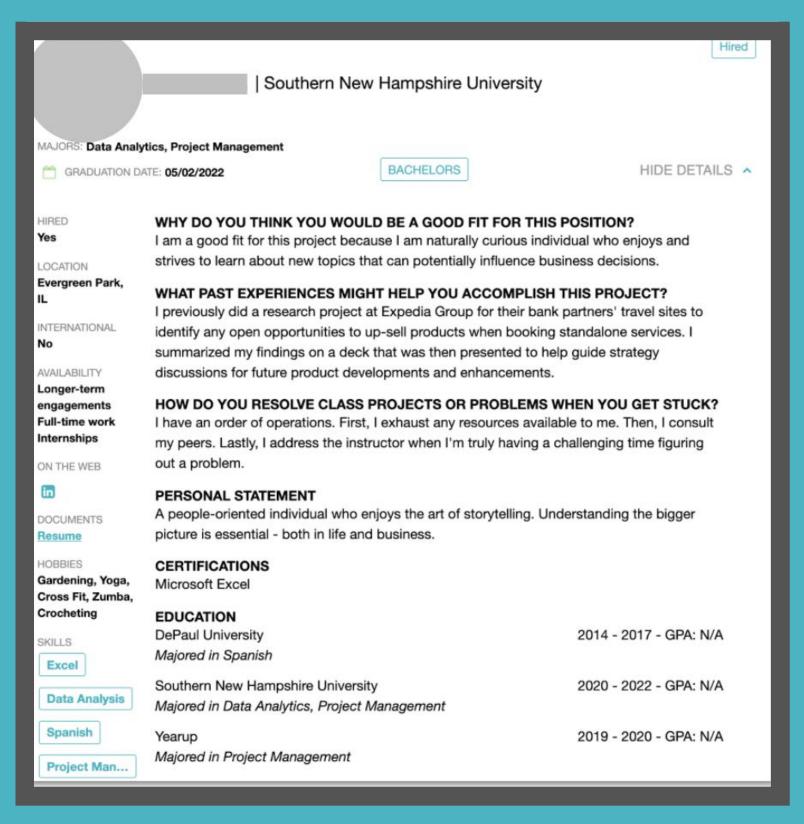


- Company specifies project scope, cost, timeline, target schools/affiliations
- No cost to post a project



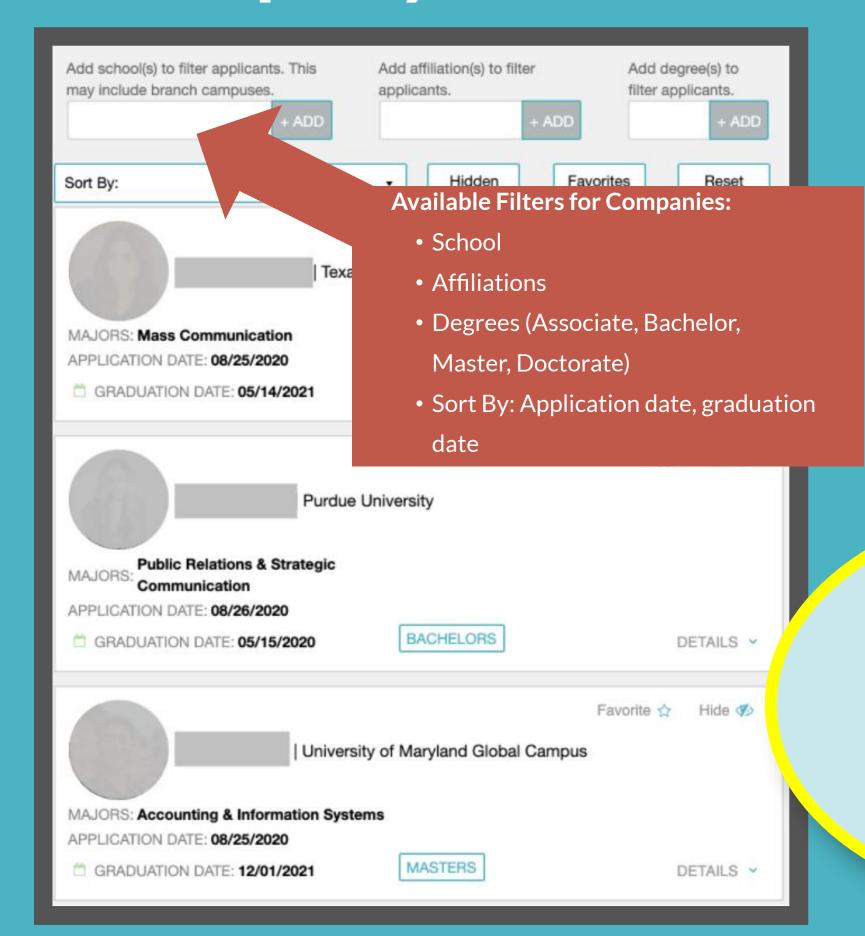
## What the Company Sees

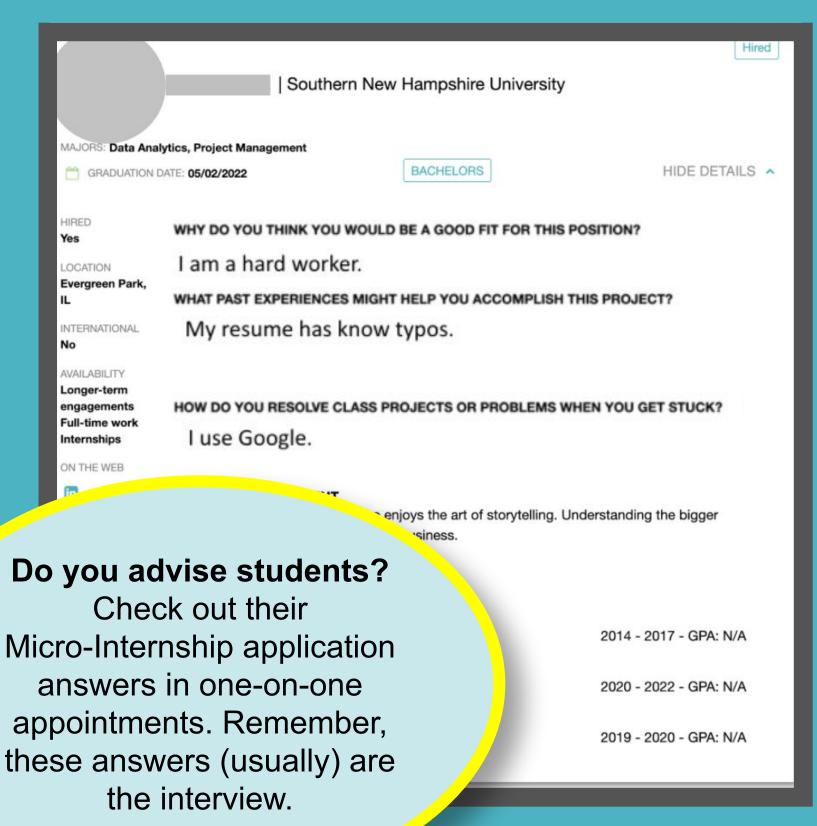






## Company's View: Students' Answers Matter







## Company Feedback Upon Completion of the Project

Helps the student understand strengths/opportunities for improvement.

Takes < 3 minutes to complete.

Companies can not see feedback from other companies.

Feedback can be shared with the student's college/university.

#### YOU COMPLETED THIS PROJECT, SEE YOUR FEEDBACK **BELOW**

#### Overall Satisfaction

Executed like an industry veteran

#### **Timeliness**

Executed like an industry veteran

#### Communication

Executed like an industry veteran

#### **Quality / Accuracy**

Executed like an industry veteran

#### Presentation

Executed like an industry veteran

#### Skill Level

Executed like an industry veteran

#### **Public Comments**

did a fantastic job. She was very responsive, open to feedback, and did a great job delivering a high-quality final product. I thoroughly recommend her for future projects and wish her well!



### How We're Different...











**Micro-Internships** 

**Recruiting platforms** 

Pool of intern and full-time candidates







Immediate support for existing employees





No HR or legal burdens (or hiring fees)



**Equitable pathways to drive** DEI



Support for colleges and universities



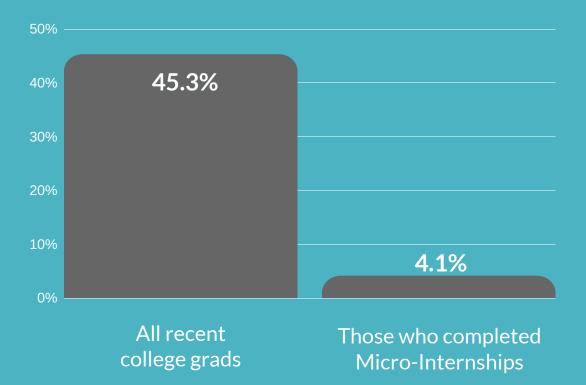




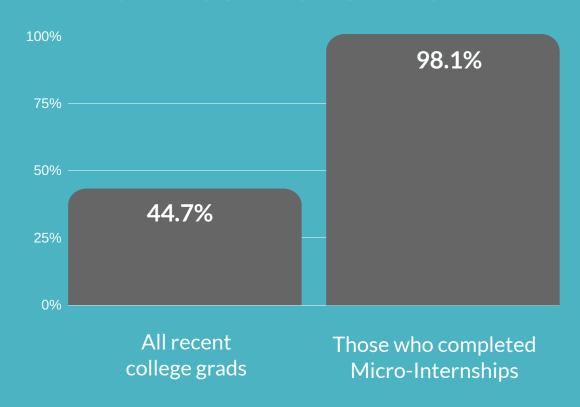




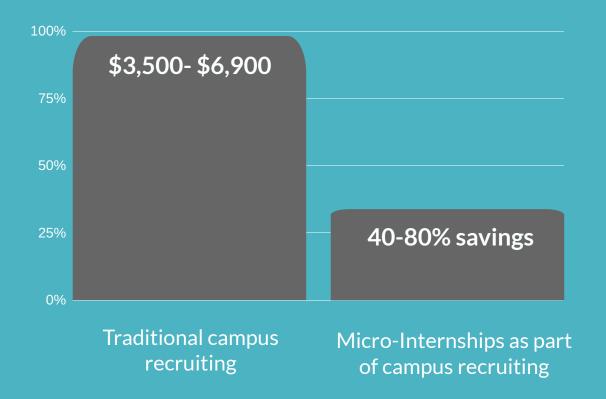
## UNDER & UNEMPLOYMENT OF RECENT COLLEGE GRADS



## EMPLOYER RETENTION OF RECENT COLLEGE GRADS



## COST PER HIRE FOR CAMPUS RECRUITING





Access to over 11 million college students and recent graduates who want to work on Micro-Internships.



Over 80% of Micro-Internships completed by students from underrepresented populations.



55% of college grads leave their job within first year, while 98% of grads who complete Micro-Internships remain at same company.



Over 98% of clients report the Micro-Interns exceeded their expectations when completing the project.

## Student Voices

"Working on Micro-Internships meant there were less barriers. I could jump right into a project and I got to know what their expectations were sooner instead of being filtered out by my GPA."

"It wasn't until I got to actually work with those companies on Micro-Internships that I actually felt like I knew what I could expect."



Legend F.



Yaxin L.

"I know I'm getting paid, I'm getting experience. There are so many possibilities beyond that."



Yayra T.

"At a career fair, my classmates had long conversations with recruiters while I was being told not to leave my resume for consideration. Micro-Internships gave us something to talk about."



Noel A.

"I was overlooked by so many recruiters because my set of experiences, educational path, and lack of a traditional internship... until I had Micro-Internships to back it up."



Fabian R.

## Real, Sustainable Impact

New role created for a first generation college student





International STEM student identified and selected for an internship

Underemployed grad hired for a full-time accounting role





Created pathways for students unable to participate in internships





## Parker Dewey Partnerships





- Partnerships with >500 colleges/universities and nonprofit organizations nationwide
- All partnerships are at no-cost and come through word-of-mouth

## Benefits of University Partnership



#### **Custom Landing Page(s)**

- Share customized information about Micro-Internships with students and other stakeholders
- Track alumni and employers who sign up via your page



## Notifications When Projects are Posted for Your Students

 Email with project details that you can share with students who may be interested



## Marketing Resources, Newsletters, Webinars and Other Collateral

- Help you launch Micro-Internships on your campus
- Keep your program up-to-date by sharing best practices



#### **Data**

- Know how many students/alumni have created profiles on the platform, when they signed up, number selected, etc.
- Know what companies/alumni created profiles through your landing page



## **Custom Landing Page**



- Change the name "Micro-Internships" to something else
- Update the copy



#### For International Students

Projects completed through Parker Dewey are only available to U.S. citizens or international students with approved Curricular Practical Training (CPT), Optional Practical Training (OPT), or other work authorization.

If you are a current F-1 international student at UF you will need to confirm your eligibility to work before you are able to apply to projects. If you have already graduated from UF, you will need to ensure your project meets the requirements of OPT.



International Students - International students are strongly advised to contact the Office of International Students and Scholars (OISS) at oiss@unr.edu regarding information on getting work authorization to ensure compliance with internship requirements and international student federal regulations.

DACA Students - DACA recipients are eligible to apply. Students who do not have DACA are encouraged to contact The Center, Every Student, Every



#### For International Students

International students interested in Parker Dewey Falconships must first contact the International Student Services Office and receive approval before starting any Falconship. F-1 students at Albertus must have approved Curricular Practical Training (CPT) or Optional Practical Training (OPT) before engaging in off campus employment.

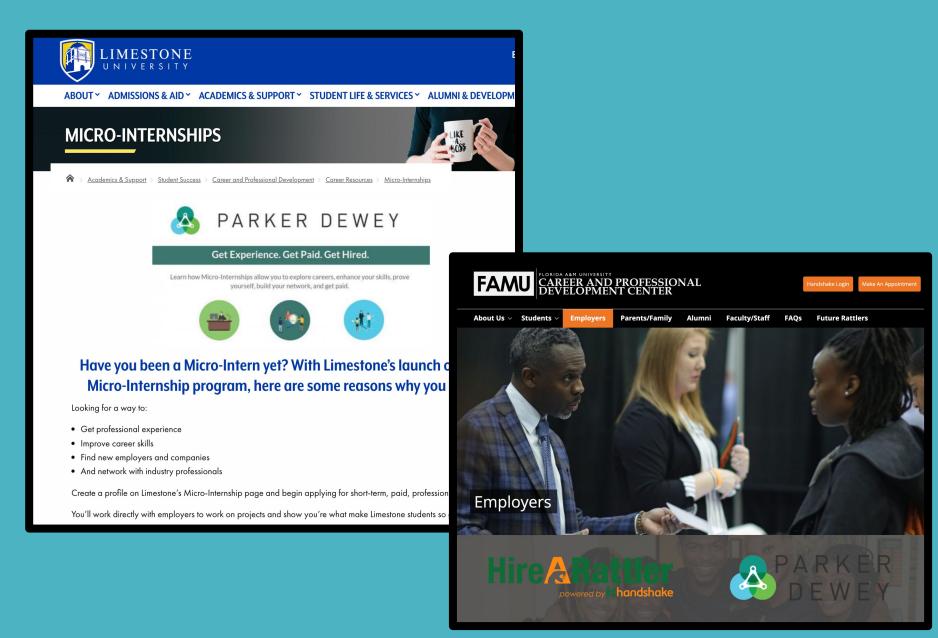
CREATE AN ACCOUNT

- Add section(s) for international and/or DACA students
- Update the images so they depict your students



## **Marketing Materials**





- Check out our Partner Engagement Toolkit for emails, social media content and more!
- We'll also send examples from other partners



## **Share Best Practices**





- Hire Learnings: Monthly newsletter offering timely tips on engaging students, employers, and other stakeholders
- Webinars, "Fireside Chats" to share best practices
- You can always <u>set up a one-on-one time to connect</u> too



## Comprehensive Data About Student/Alumni Engagement

JserID	First	Last	Email	Num of Projects Applied to	Num of Projects Selected to	Num Logins	Last Login	Sign Up Date	Projects Applied To	Internationa		
2381	3 Joshua			0	0	2	2/3/2020	2/1/2020		FALSE		
	2 Justin			0		1				FALSE		
2339	Katherine			. 0	0	3	2/2/2020	1/20/2020		FALSE		
2315	Emily			4	0	7	1/31/2020	1/14/2020	Educational Cont	FALSE		
2284	3 Coretta			0	0	1	1/3/2020	1/3/2020		FALSE		
2220	1 Zachary			0	0	4	12/26/2019	12/5/2019		FALSE		
2099	Euniqueca			0	0	1	11/7/2019	11/7/2019		FALSE		
2020	1 Ricco			1	0	3	10/16/2019	10/13/2019	Data Entry	FALSE		
2019	7 Syed			0	0	1	10/13/2019	10/13/2019		FALSE		
2017	3 Natalie			0	0	6	11/28/2019	10/12/2019		FALSE		
1972	7 Clifford			0	0	1	10/3/2019	10/3/2019		FALSE		
1912	1 Rochelle			5	1	5	1/31/2020	9/24/2019	Data Entry, Dono	FALSE		
1840	1 Abdoulaye			0	0	2	11/21/2019	9/5/2019		FALSE		
2384	1 Dylan			0	0	1	2/3/2020	2/3/202		₹.		
2381	JOHN			0	0	1	2/1/2020	2/1	Rea.			
2381	7 Brittni			0	0	1	2/1/2020	7	ron	est a		
2377	7 Elliott			. 0	0	1	1/31/2020	4	, 'eport a	1t a.		
2368	7 Imani			4	0	1	1/28/2020	<u> </u>	me to	any		
2260	Abmed Beekid						1/20/2020		Request a report at any time to see how and when your students are			

#### Other data available:

- Employers who worked with your students
- Employer feedback about students' performance









## Tactics for Building a Successful Micro-Internship Program

#### **Engage Your Alumni**

## Engage Employer Partners

Engage Local Businesses, Nonprofits Engage Your Grant-Writing/ Budgeting Team

- New opportunity to give back while also getting work done
- Successful for universities large and small, especially with alumni/ development office collaboration
- Provide companies with a new way to connect with your students
- Particularly helpful for companies who are less well-known or have DEI goals
- Can also be combined
   with a revenue generating sponsorship
   program

- Useful for companies who may be too small to be a fit for your main job board (Handshake, Symplicity, etc.) but who still have needs
- Helps to retain local talent and community engagement/support
- Self-funding
   Micro-Internships by
   incorporating them into
   grants or funding them
   with budget surpluses
   can draw attention and
   new employers to your
   school.



## **Engage Your Alumni: Featured Projects Website**



- Engages recruiters, alumni, parents, and other "friends"
- We will notify you when projects are posted from this page
- Companies can create their own projects
- Or choose up to 12 projects that are a fit to your students

#### Featured Projects for University of North Carolina at Chapel Hill

You can have any of these projects completed by a current student or alum, making it easy to give back and stay productive. Clicking the project name will take you over to the Parker Dewey platform and allow you to make edits before posting your project request. You can also use the form above to connect with the Parker Dewey team about a custom request or to ask any questions.



#### **Lead Generation**

Identify 25 companies/contacts in a defined market that fall under our ideal customer profile. Once identified, provide the company name and contact information (name. position, phone, and verified email) for key decision makers



#### **Prospect Research**

Research and segment lead generation lists (approximately 100 individuals) based upon past interaction on our website and email engagement. Deliverables include name, company, role, and contact information.



#### **Market Research**

Create a market analysis for a specific industry. As part of this, determine and provide details on existing companies in the space. In addition, determine trends associated with the growth of the space and key drivers of success or



#### **Data Cleansing**

Provide a student with a dataset and have them remove duplicates, update outdated records, and ensure there is consistent formatting. Students can work to ensure data quality by verifying its integrity and making sure it is complete.



#### Social Media Content Calendar

Create a social media content calendar with 2 posts per day for the next month. The posts should have Alumni engagement is especially popular at small schools and those with an active alumni base.



#### **Sourcing Candidates**

Provide a student with a job description and have them identify 25



#### **Diversity Best Practices**

Assist in the development of a diversity best practices manual Identify between 10 and 20 thoughtful cles that highlight the importance ersity in organizations, best and potential challenges. te key points in a single



#### **Content Creation**

Research and draft a 1,200-1,600 word article/blog on a specific topic we will provide. The article should be consistent with existing articles posted on our website and other marketing channels. Reference at least two outside sources in the article, and carefully edit the final product.



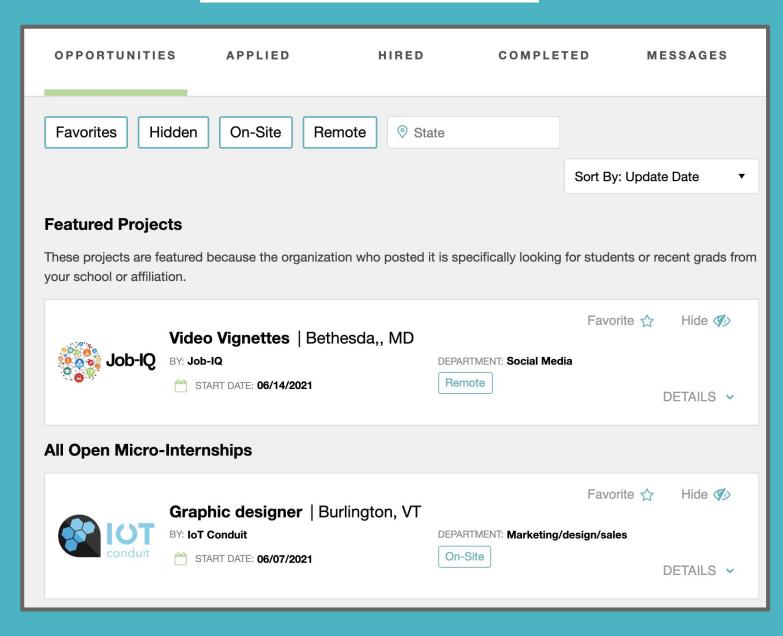
PARKER DEWEY

## How "Featured Projects" Work

#### Alumni/Company View

#### LIMIT TO SPECIFIC SCHOOLS AND / OR AFFILIATIONS Limiting your projects to specific schools and / or affiliations will cause your project to only be visible to Career Launchers with those schools or affiliations listed on their profiles. This can be changed at any time so the project becomes visible to all Parker Dewey Career Launchers. Please note: You will always see a student's school and affiliation when evaluating applicants' profiles, and you can use that information to select a candidate. This feature is for Micro-Internships linked to specific schools or programs to ensure that only eligible students / recent grads apply. Schools - ADD **Affiliations** Affiliations are community or mission-driven organizations that have partnered with Parker Dewey to support their students, alumni, or participants. It also includes Student-Athlete and Honors Student. To review our list of affiliations, click here

#### **Student View**



- Alum/Company selects one or more schools, affiliations
- Projects are only visible to students at that school/organization
- We notify partners when projects are posted for your students



## Micro-Internship Alumni Program



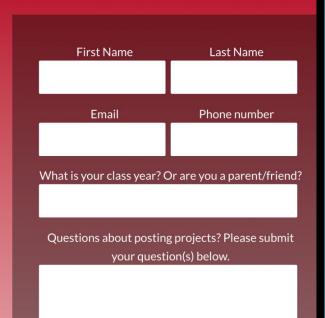
### Alumni SwatWorks: Funded Micro-Internships

SwatWorks's Micro-Internships are short-term, paid, professional assignments that are similar to those given to new hires or interns. These projects enable Swarthmore students to demonstrate skills, explore career paths, and build their networks, as they are mentored by Swarthmore alumni and parents. Unlike traditional internships, Micro-Internships will be funded through micro-grants offered by Career Services at three increments:

- \$125 for a 10-hour project
- \$250 for a 20-hour project
- \$500 for a 40-hour project
- If you are able to provide a project beyond the scope of the SwatWork
  please <u>click here to learn more.</u>

This program will run throughout the summer 2021 as long as funding is a Typically projects are posted and kick off within the same week, and they completed in a time frame mutually convenient for the mentor and the stu Please be thoughtful of your available time to mentor your students; eligibly years include 2021, 2022, 2023 and 2024.

Click on the links below to browse our list of recommended projects or **col the form on this page** to learn more about supporting our students. For m information about the SwatWorks program, click **here**.



- Parker Dewey began running the program in summer
   2021 for all current students
- Funding for projects is provided by Career Services
- Project hosted by Swarthmore alumni/parents/friends
- Parker Dewey handles the admin
  - Invoice, payroll
  - Setting up websites for students/alumni
  - Pre-crafted projects
  - Reporting

#### **Featured SwatWorks Projects**

Click on the links below to see sample projects. You can also use the form above to connect with the Parker Dewey team about a custom request or to ask any questions.



10-Hour Projects



20-Hour Projects



**40-Hour Projects** 

Click on the logo above to see sample 10-hour projects.

Click on the logo above to see sample 20-hour projects.

Click on the logo above to see sample 40-hour projects.

Program can be ongoing (like Swarthmore) or time-based (e.g. during Winter or Spring break)



## Engage Employer Partners

#### **IOWA**

Pomerantz Career Center

#### **Greetings from the Pomerantz Career Center!**

#### How Are You Building Your Talent Pipeline in the Time of COVID-19?

We know that this year is presenting some unusual challenges for everyone. As a result, we wanted to share an additional way that you can connect with University of Iowa students, augment your campus recruiting efforts, and provide support to your busy hiring managers. You can do all of this through posting Micro-Internships.

As you may know, Micro-Internships are paid, professional projects that generally require from 5-40 hours of work by the student and can be completed remotely. These projects are similar to what is completed during a typical internship, but can take place year-round and are typically due within a few days to a few weeks.

University of Iowa has partnered with Parker Dewey, the pioneer in Micro-Internships, which offers a platform for these projects that can be posted in a matter of minutes. In addition, given this relationship and the structure of Micro-Internships, there are no administrative burdens or risks.





Here are some examples of the types of projects that can be completed as Micro-Internships.

We hope that this will provide a useful resour for you and your organization in this time of uncertainty.

If you are interested in posting a Micro-Internship for University of Iowa students go to:

https://info.parkerdewey.com/uiowa or reach out to lindsay-adolphs@uiowa.edu to learn more!



Introducing Howard
University's Micro-Interns
Program!

Send a specific message about Micro-Internship to your entire alumniand employer database.

Center for Career and Professional Success is excited to announternship Program! Micro-Internships are short-term, professional Success is excited to announternship of the Parker Dewey, who pioneered the Micro-Internship of the American State of the State of the Parker Dewey, who pioneered the Micro-Internship of the State of the Parker Dewey, who pioneered the Micro-Internship of the Parker Dewey D

ortunities for our students to gain experience and ills, Micro-Internships also provide you or your oport on short-term tasks. In addition, Micro-Int sity recruiting efforts, helping you identify, assess students who may be prospective job candidates.

systo a few weeks out, and are similar to those complete systo. Given the nature of this program, students are not syees or contractors, making it easy to provide these opportunity and.

#### MICRO INTERNSHIPS

Share micro-internship opportunities with current HU students



Center for Career and Professional Success





#### Micro-Internships

Students from all majors can execute professional assignments to build an

APPLY FOR MICRO-INTERNSHIPS →

POST MICRO-INTERNSHIPS

MICRO INTERNSHIP OPPORTUNITIES

The Micro-Internship Program allows you to

connect with current students and recent grads

through paid, professional projects that generally

range from 5-40 hours of work and can usually be

assignments completed during a typical internship

or first job, and allow students the opportunity to

gain "real world" experience that they can

completed remotely. These projects are similar to



#### Regi

**3 EASY STEPS** 

Create an account, where you can upload information about your company including location and logo



#### Post an Internship

fill out information about the position including pay, project start/end date, estimated hours and a description of the work tasks.



#### Select HU Students

Finally, if you want this position to be specific to Howard students, you can add Howard in the affiliation section



REGISTER AT HTTPS://INFO.PARKERDEWEY.COM/HOWARD

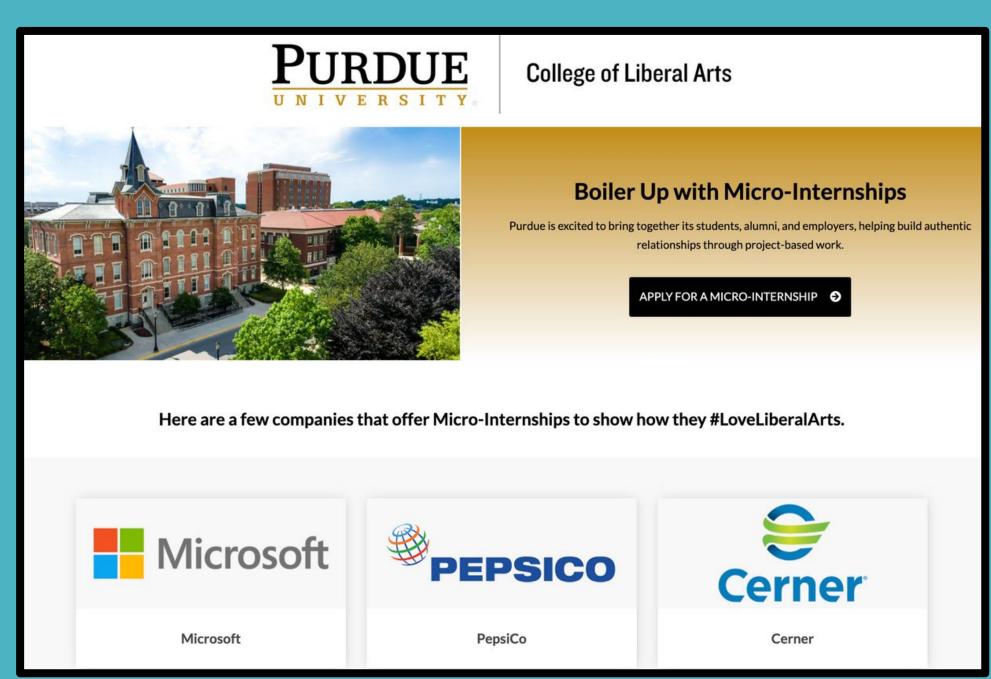


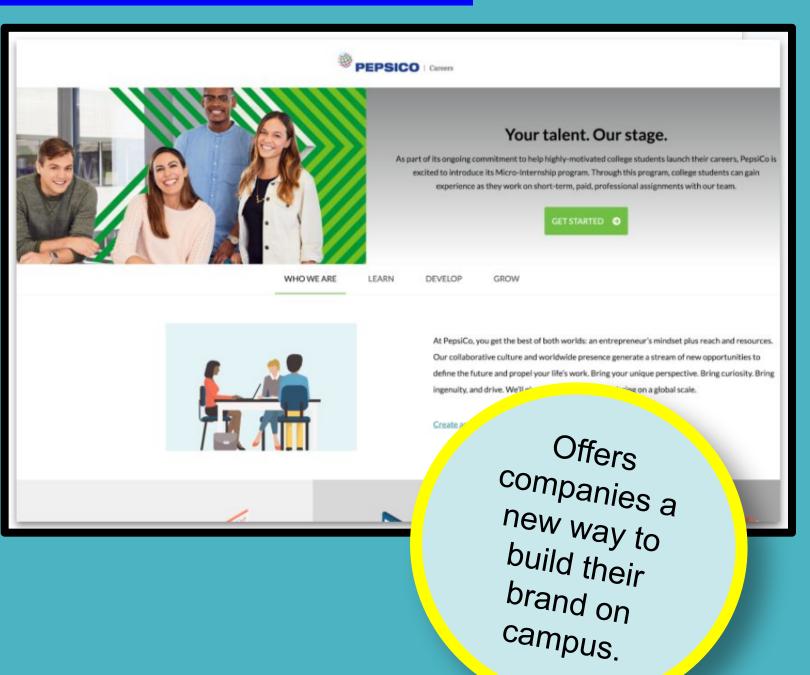
 Let us know about these campaigns, and we can help augment your marketing efforts



PARKER DEWEY

## **Engage Employer Partners: Featured Companies Website**





- Identifies key employer partners who are posting Micro-Internships for your students
- Student-focused landing page with link to each employer
- Custom employer page with information about each company



## Micro-Internship Sponsorship Program

#### Example\*: \$5,000 Sponsorship

- \$2,500 to College/University
- \$2,500 to Fund 5 Micro-Internships

\*Sponsorship package can be set up however you wish

#### **Benefits to Students**

- Micro-InternshipExperience
- Income
- Connection to Employer sponsor

This program has been particularly successful in engaging new sponsors or re-engaging prior sponsors.

## **Benefits to Sponsoring Company**

- Micro-Internship support
- Increase brand awareness virtually
- Branding on school's student Micro-Internship page

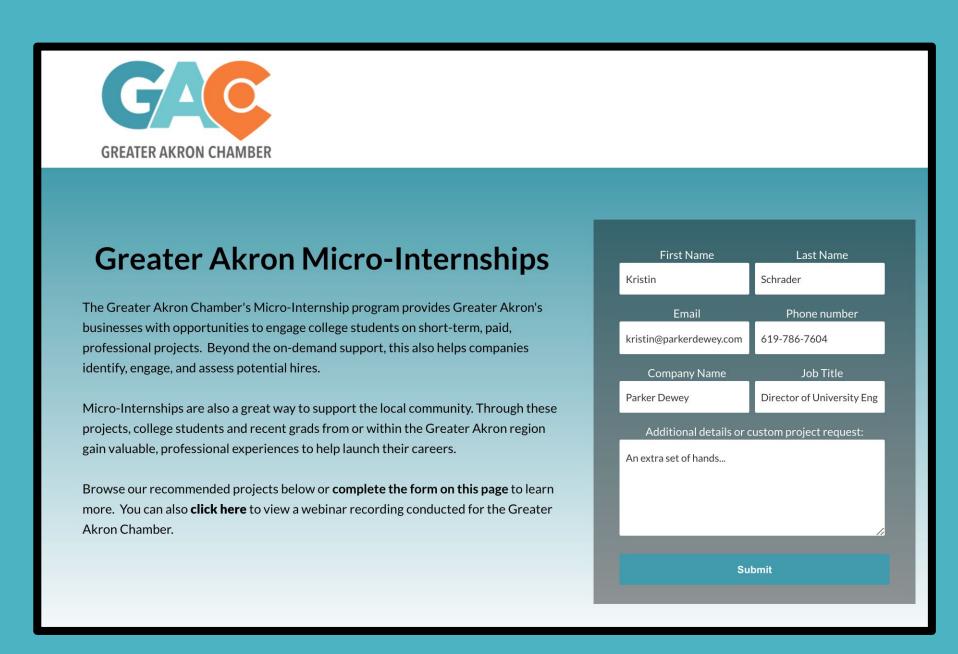
## Benefits to College/University

- Sponsorship revenue
- Deepen employer engagement
- More opportunities for your students

Click here to download our Employer Sponsorship toolkit.



Engage Your Local Community



- University of Akron connected Parker Dewey to the Greater Akron Chamber of Commerce
- Parker Dewey designed <u>this page</u> and hosted a webinar for Akron Chamber members
- Multiple projects were posted by Akron companies within hours

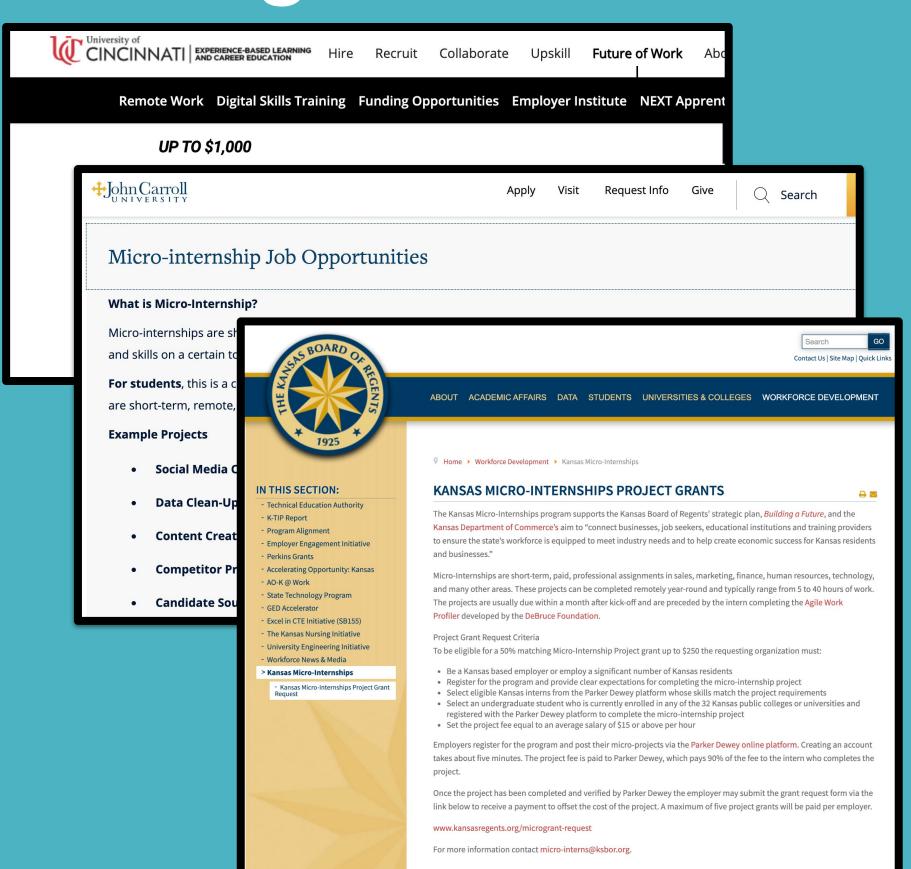


- Cincinnati-based tech incubator posts projects for local students
- Read more about this <a href="here">here</a>



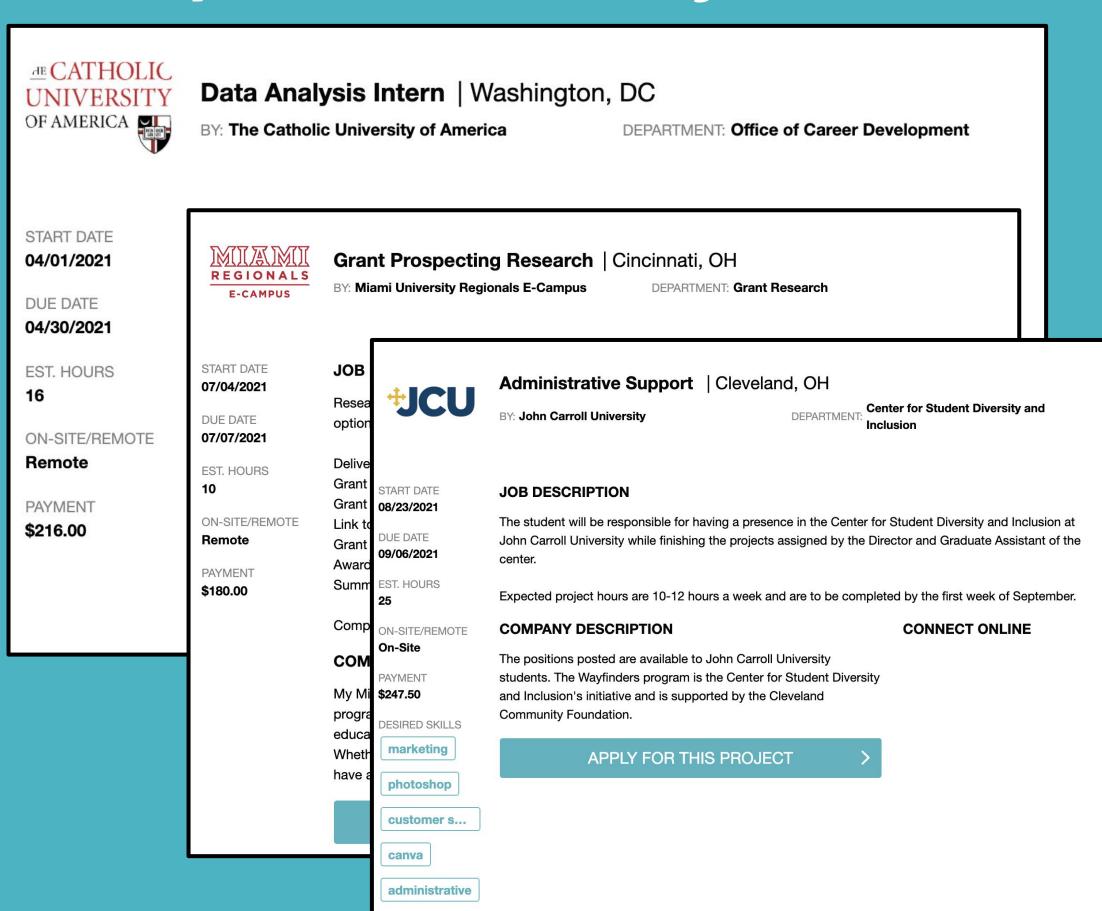
## **Grant-Funded Programs**

- Parker Dewey helps with admin:
  - Invoice/payroll/taxes
  - Legal
  - Scoping/posting projects
  - Data collection/reporting to show program impact
- Examples of grant-funded programs:
  - University of Cincinnati's SERVE-IT
     Program
  - John Carroll University's Wayfinders
     Program
  - Kansas Micro-Internship Program



## Other Ideas: University-Funded Projects

- Funding from grants, university/department budgets, alumni, etc.
- Parker Dewey can help with project scoping (if needed)
- Parker Dewey handles invoicing and payroll
- Projects can be posted only to students from certain schools/affiliations



## Next Steps

#### Here are some options:

#### **01** Request a <u>Basic Landing Page</u>

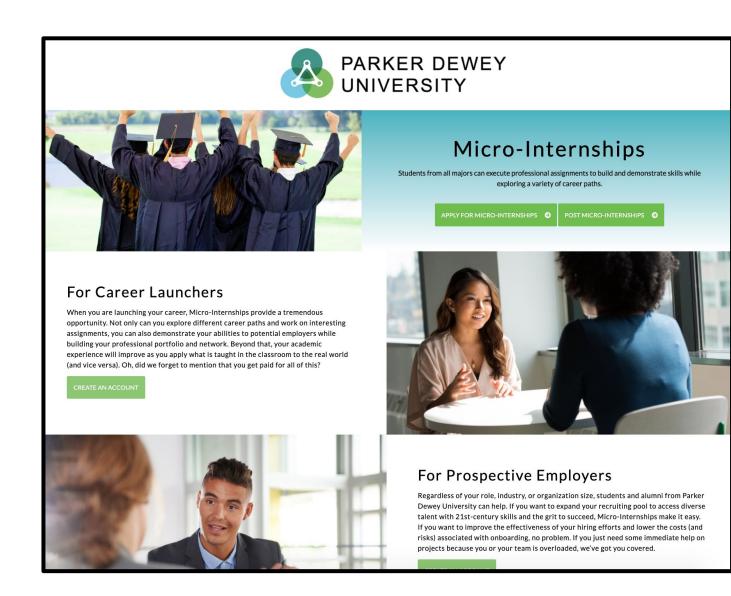
 Use to engage students, employers, alumni, and other "friends" from one website

#### 02 Request a <u>"Featured Projects" Page</u>

 Use this page to encourage alumni, parents, employer partners, local businesses, and other "friends" to post projects for your students

#### **O3** Launch Your Program!

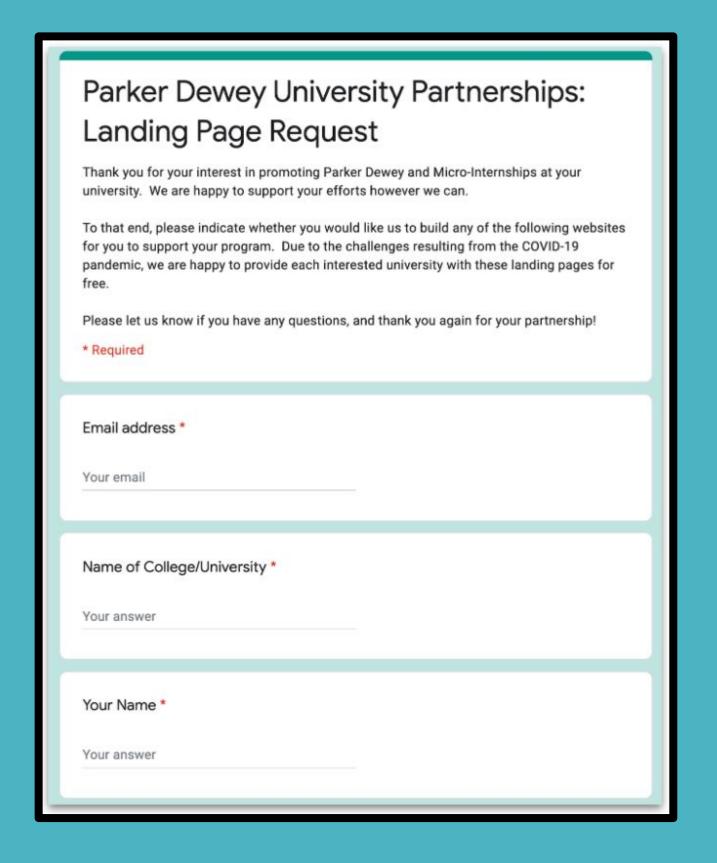
- Landing pages are typically ready within 1-2 days
- Webinars to students, employers, alumni can be hosted at any time by Parker Dewey
- Use our <u>Engagement Toolkit</u> to access whatever collateral you need

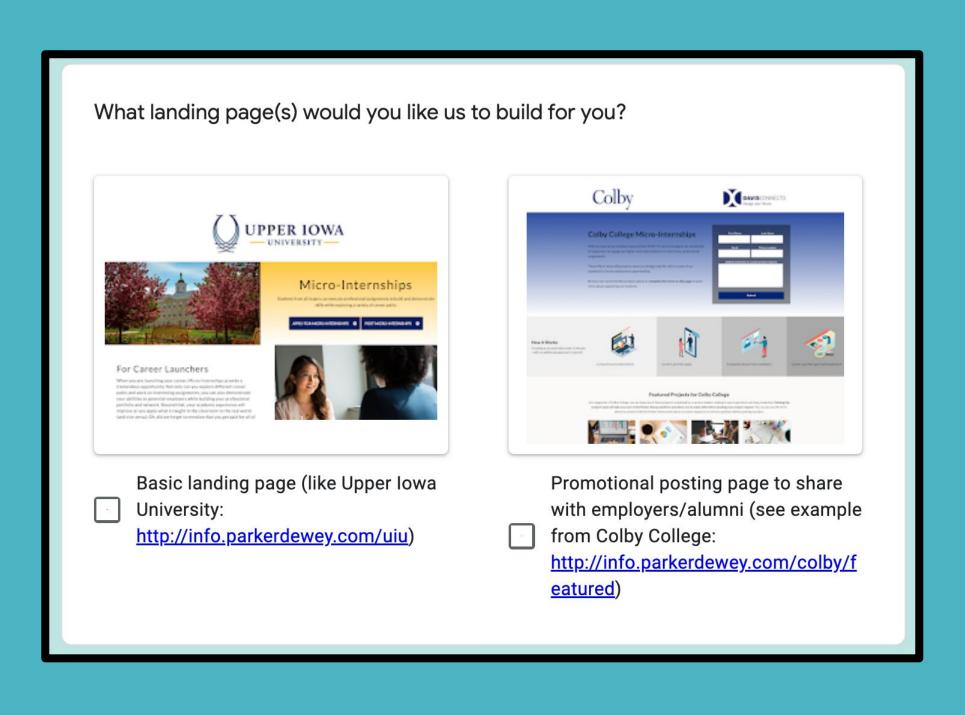




## To Request a Landing Page...

Please fill out the **following form** (to be sent in webinar recap):







# We can't help everyone, but everyone can help someone. ~Ronald Reagan

## Thank you, and stay safe!!



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Danielle Rueger-Miroewski Danielle@parkerdewey.com

