

## Where Micro-Internships Fit In For Employers

## When an Employer Says

I want to build my brand with your students.

I need a more diverse applicant pool.

I want to reach students earlier to build my talent pipeline.

I don't need a student for a full-time role or internship.

I have a limited budget, bandwidth to supervise a student.

We've already set our recruiting plans for the year.

## **How Micro-Internships Help**

Offer Micro-Internships to get through the noise, allowing students to learn about your organization.

- 95% of students want to connect with employers via real, paid work experience
- 50% of college students attended a career fair

Use Micro-Internships to reach students who might otherwise be overlooked, while providing authentic connections with hiring managers.

- Over 80% of Micro-Interns come from backgrounds historically under-represented in the workforce
- Students represent all majors, academic years, grad/undergrad and recent grads

Offer Micro-Internships specifically for first and secondyear students to reach them when they are most interested in exploring career paths.

- 76% of students said they start thinking about career planning before sophomore year
- 69% of students wished employers began to engage them earlier than they did

Use Micro-Interns to get immediate help on those small projects that create value, but you don't have time to address.

- All Micro-Internships are project-based so the focus is on what you need, not hours/weeks
- Students are not your employees, Parker Dewey handles all payment to students and admin

Use Micro-Internships as a cost-effective way to engage and assess prospective candidates.

- $\bullet$  You set the price for each Micro-Internships, with the average cost of \$435 (and 90% goes to the student)
- No upfront costs, subscriptions, or other fees, leading to a 40-80% lower cost-per-hire

Use Micro-Internships as a complement to what you have planned.

- Build relationships that can help you fill last minute openings or get a jump start on next year
- Maintain a relationship with outstanding interns who don't have time to continue a traditional internship during the academic year

## What Students Have to Say

"I wasn't familiar with Northrop Grumman at all before finding this Micro-Internship. Now I've accepted a full-time role."

> Alex, University of California, Santa Barbara, Class of 2022

"The time management I developed, especially as a student athlete, was crucial in delivering on Micro-Internships and I got to show that ability in a professional setting."

Raeven, Christian Brothers University, Class of 2021

"My Micro-Internship was my first professional experience actually doing work...this was the first time I was actively contributing something."

> Richard, Howard University, Class of 2024

"I don't know that I would have been able to do any other type of internship because of my schedule."

> Christina, University of Maryland Global Campus, Class of 2023

"It's a real-life application without a long-term commitment. I can actually give back and my work will be used."

Mishwa, Illinois Wesleyan University, Class of 2023

"I've done all the career fairs, the networking events, the dinners. I've done a ton of those. But none of them were as hands-on."

> Emma, Kansas State University, Class of 2022



